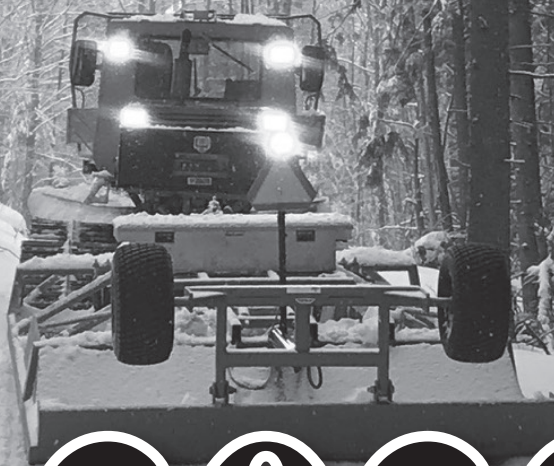


THE VERMONT ASSOCIATION OF SNOW TRAVELERS, INC.



53rd Annual Meeting

Saturday, September 12, 2020 - Waterbury, Vt.



2020

ANNUAL REPORT

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VAST DIRECTORS & OFFICERS

FY 2020

Board of Directors

Addison County – Lewis Barnes
Bennington County – Vacant
Caledonia County – Ken Gammell
Chittenden County – Pat Poulin
Essex County – Mike Daley
Franklin County – Michael Burns
Grand Isle County – Dave Ladd

Lamoille County – Ellis O'Hear
Orange County – Juliann Sherman
Orleans County – Roger Gosselin
Rutland County – Curt Marechaux
Washington County – Mark Reaves
Windham County – Drew Fraser
Windsor County – Dick Jewett

Officers

President – Tim Mills
Vice President – Jeff Fay

Treasurer – Sonia Koehler
Secretary – Jim Hill

PAST PRESIDENTS

Wayne Flynn	1967-1969	Donald Finick	1989-1992
John Hall	1669-1971	Bryant M. Watson	1992-1994
William Oakes	1971-1973	Fred Putnam, Jr.	1994-2001
Norman Hayes	1973-1975	Ron Bartemy	2001-2003
Darwin Rogers	1975-1977	Ann Shangraw	2003-2007
Mark Hutchins	1977-1979	Pat Poulin	2007-2009
Patricia Rogers	1979-1981	Jim Hill	2009-2013
William Oakes	1985-1987	Joe Cicia	2013-2015
Dexter Willson	1987-1989		

VAST STAFF

Executive Director – Cindy Locke
Trails Administrator – Matt Tetreault
Media Manager – Beth Flint

Finance and HR Manager – Sheila Fenoff-Willett
Trails Manager & LVRT Project Manager – Ken Brown
Office and Programs Manager – Cyndy Carrier Brown
VAST/LVRT Associate – Peggy Whiteneck



Saturday, September 12, 2020 | Farr's Field - Waterbury, VT

Due to COVID-19 and restrictions for gathering, we are only allowed to have 150 people attend the annual meeting with social distancing strictly in place. Delegate counts will be sent to all clubs and those clubs should decide on only one or two folks to come to the meeting to represent their club. There will be a pre-registration system. Please stay tuned to email blasts and communication from your club on pre-registration options.

We will have hand sanitizers and masks for everyone, and it is a requirement that you wear one, unless health restrictions do not allow you to. Everyone will be spread out under a big tent and we are all expected to follow the six-foot distancing guidelines that will be in place that day. Designated seating will be spray painted to keep people apart. A bagged lunch and drinks will be provided and portalets and hand washing stations available.

We will be mailing awards to the winners and ask them to send us photos of themselves with their award to put in the VAST magazine. The most creative photo we receive will win a TMA for next season!

Time	Description
10:00	Registration Begins
11:00	Bagged Lunch and Pre-Meeting
11:30	Registration Ends
Noon	Break
12:15	Awards Announced (no ceremony)
12:45	Annual Meeting Begins



52nd VAST Annual Meeting Minutes

VAST OFFICERS PRESENT:

Tim Mills: President

Jeff Fay: Vice President

Sonia Koehler: Treasurer

Jim Hill: Secretary

VAST COUNTY DIRECTORS PRESENT:

Addison: Absent

Caledonia: Ken Gammell

Chittenden: Pat Poulin

Essex: Absent

Franklin: Absent

Grand Isle: Absent

Lamoille: Carmin Lemery, Alternate

Orange: Juliann Sherman

Orleans: Milo Day, Alternate

Rutland: Curt Marechaux

Washington: Mark Reaves

Windham: Drew Fraser

Windsor: Dick Jewett

VAST STAFF PRESENT:

Executive Director: Cindy Locke

Trails Administrator: Matt Tetreault

Trails Manager/ LVRT: Ken Brown

Media Manager: Beth Flint

Office and Programs Manager: Cyndy Carrier Brown

Meeting was called to order by President Tim Mills at 1:00 PM.

OPENING CEREMONIES

Members from the Boy Scout Troop 737 of Wheelock led the group in the Pledge of Allegiance. Cheryl Lacillade sang the National Anthem and Bruce Cominski presented the invocation.

ACKNOWLEDGEMENT OF SPECIAL GUESTS

Tim Mills recognized the two scholarship winners and past and present VAST Presidents.



52nd VAST Annual Meeting Minutes Cont.

WELCOMING ADDRESS

Today's meeting is being conducted according to Robert's Rules.

PRESIDENT'S ADDRESS

Tim Mills, President of VAST, welcomed the members to the Annual Meeting.

ANNUAL AWARDS

Snowmobiler of the Year – Doug Todd, Chittenden Dammers, Rutland County

Jr. Snowmobiler of the Year – Ethan and Carter Engstrom, Iroquois Sno Beavers, Chittenden County

Snowmobile Family of the Year – Karin and Bob Thody, Kim Thody-Davis, Corinth Sno-Scramblers, Orange County

Snowmobile Club of the Year – Barnard Mountain Viewers of Windsor County

Horizon Award – Kristen Flower, Burke Driftskippers, Caledonia County

Trailblazer Award – Robert "Fred" Blanchard, Washington Snow Flyers, Orange County

Trailblazer Award – Ralph Stone, West Windsor Moonlighters, Windsor County

Founders Award – Dennis Lemire, West Windsor Moonlighters, Windsor County

Dealer of the Year – Buffalo Mountain Powersports, Hardwick, Vt.

Carmi Duso Award – Patrick Poulin, Williston Hill Hawks, Chittenden County

Director of the Year – Juliann Sherman, Middle Valley Polar Bears, Orange County

Outstanding Local / National Business Participation – Operation Veteran Off-Road

Distinguished Service Awards (outgoing directors/officers) – Mike Viggiano, Bennington County

President's Award – Drew Fraser, Derry Sled Dogs, Windham County

President's Award – Ivor Stevens, Grafton Outing Club, Windham County

Most Improved Trails – Canaan Borders Riders of Essex County and Bayley Hazen of Caledonia County.

Best Signed Trails – Hazen's Notch Snowmobile Club, Orleans County

Best Groomed Trails – Washington Snow Flyers, Orange County

Most Improved Trails – Canaan Borders Riders, Essex County and Bayley Hazen, Caledonia County.

Best Signed Trails – Hazen's Notch Snowmobile Club, Orleans County

Best Groomed Trails – Washington Snow Flyers, Orange County

Groomer of the Year – Dana Nason of the Lunenburg Polar Bears, Essex County

Project of the Year – Hawks Mountain Ridge Riders, Windsor County

County Trails Coordinator of the Year – Re'al Cyr, Franklin County

Trailmaster of the Year – Brian Farnham, Washington Snow Flyers, Orange County

Dedication – Bernie Ellison, Ludlow Sidehill Cronchers, Windsor County

Enthusiasm – Brian Cain, Windsor Sno-Travelers, Windsor County

Effort – Alan Laporte – Cold Hollow Bearcats, Franklin County

Appreciation – Eric Zeno, Foote of the Mtn. Snow Travelers, Addison County

Ambition – Eric Baruzzi, Mad River Ridge Runners, Washington County

Motivator – Brian DeLisle, Burke Driftskippers, Caledonia County

Executive Director's Awards

Excellence Award – Brighton Snowmobile Club, Essex County

Excellence Award – David Lamell, Sterling Snow Riders, Lamoille County

Excellence Award – Jacob Marshia, Cold Hollow Bearcats, Franklin County

52nd VAST Annual Meeting Minutes Cont.

Excellence Award – Larry Dwyer, Lyndon Sno Cruisers, Caledonia County and Orleans Snow Stormers, Orleans County

The winner of the 50/50 raffle was Shane Johnston of Thornton, NH. He is a Lyndon student.

Presentation of Awards were completed at 2:15 p.m.

Business portion of the meeting started at 2:21 p.m.

PRESENTATION OF HEAD TABLE

Tim Mills: President

Jeff Fay: Vice President

Jim Hill: Secretary

Sonia Koehler: Treasurer

Cindy Locke: Executive Director

Matt Tetreault: Trails Administrator

Cyndy Carrier Brown: Office Manager

DELEGATE COUNT

Jim Hill, Secretary, read the Tally of Voting Delegates for each county, as follows:

Addison (4); Bennington (3); Caledonia (56); Chittenden (10); Essex (18); Franklin (10); Grand Isle (2); Lamoille (12); Orange (16); Orleans (15); Rutland (17); Washington (7); Windham (8); Windsor (26).

MEETING AGENDA

Ed Hebebrand moved to approve; Pat Poulin seconded, motion carried.

ANNUAL MEETING MINUTES FROM SEPTEMBER 15, 2018

Ed Hebebrand moved to approve; Stan Choiniere seconded, motion carried.

PRESIDENT'S REPORT

Mark Reaves moved to approve; Curt Marechaux seconded, motion carried.

EXECUTIVE DIRECTOR'S REPORT

Dick Jewett moved to approve; Drew Fraser seconded; motion carried.

VAST COMMITTEE REPORTS

Ed Hebebrand moved to approve; Dick Jewett seconded; motion carried.

52nd VAST Annual Meeting Minutes Cont.

TRAIL ADMINISTRATOR'S REPORT

Dick Jewett moved to approve; Mark Reaves seconded; motion carried.

BYLAW PROPOSAL AND ARTICLES OF ASSOCIATION

Jeff Fay reviewed the changes to the Bylaws as noted:

Article II, Section 5 – Right to Audit (took out the 15-day requirement of clubs having to respond by)

Stan Choiniere moved to approve; Dick Jewett seconded, motion carried.

Article II, Section 6 – County Articles of Association, section d. (Switched “Membership Committee” to VAST Board of Directors)

Curt Marechaux moved to approve; Bernie Ellison seconded; motion carried.

Article III, Section 1. (Made it clear that those that bough three day TMAs were considered full time VAST members and allowed to vote)

Steve Gray moved to approve; Drew Fraser seconded; motion carried.

Article III, Section 2.c. {Added (c) County Director/VAST Officer Volunteer TMA – VAST is eligible to provide one (1) volunteer TMA for each county director/VAST officer in recognition of their commitment to attend monthly meetings.}

Stan Choiniere moved to approve; Dexter Wilson seconded; motion carried.

Article VIII, Section 1. (took out the word “verbal” regarding committee reports to the Board and President)

Mark Reaves moved to approve; Dexter Willson seconded, motion carried.

PROPOSED VAST GENERAL FUND, TRAILS AND SCHOLARSHIP BUDGETS

Sonia Koehler gave a review of the 2018-2019 TMA sales and profit, as well as trails funding and grooming.

Ed Hebebrand moved to approve, Mark Reaves seconded; motion carried.

ANNUAL AUDITOR'S REPORT

Stan Choiniere moved to approve; Dick Jewett seconded; motion carried.

2020 Budget

52nd VAST Annual Meeting Minutes Cont.

Cindy Locke – The 2020 budget was based on the 2018 sales of TMAs, because this past season, 2018-2019, many more Early Birds were sold because of the early snow.

Ed Hebebrand moved to approve; Mark Reaves seconded; motion carried.

Considerable discussion about a price increase of TMAs, grant monies, grooming expenses and, if there were an increase in TMAs, where would those additional monies go.

How does the membership feel about a \$5.00 or \$10.00 increase?

Support a \$5.00 increase, but not \$10.00 because we have a lot of competition in NH.

The show of hands for an increase of \$5.00 was good.

The Board of Directors will take that under advisement.

A \$5.00 increase, which would raise \$100,000 is a drop in the bucket compared to what we really need.

Cindy Locke - \$709,000 in requests for construction grants, but we were only able to give out \$ 150,000

We clearly don't have enough money for the construction, equipment and grooming grants.

USDA grants – some clubs get additional – REAP Zone – a county that they consider economically challenged,

Orleans, Caledonia or Essex counties it is an 80 / 20 split. The club comes up with 20% and they get 80%. If

It is outside of a REAP zone, then it is 50/50 split.

Tim Mills – Any TMA increase would be implemented to the trails program.

Cindy Locke – This is not the first time this has been talked about it. Have been talking about this for a couple of months.

Stan Choiniere made a motion to approve the budget, and if the BOD choses to have an increase in the cost of

TMAs, of any amount, it will be directed to the Trails fund. Glen _____ seconded; motion carried.

Ed Hebebrand and Mark Reaves withdrew their original motions.

NOMINATING COMMITTEE REPORT AND SLATE OF OFFICERS

Tim Mills made the traditional formal request for any additional nominations, three times for each office.

President – Tim Mills – Dennis Lemire moved to approve; Ken Gammel seconded; motion carried.

Vice President – Jeff Fay – Dennis Lemire moved to approve; Dick Jewett seconded, motion carried.

Secretary – Mark Ellingwood moved to approve; Kevin Badger seconded; motion carried.

Treasurer – Sonia Koehler- Mark Ellingwood moved to approve; Ken Gammel seconded; motion carried.

Hearing no further nominations from the floor, nominations were closed for each office.

Yvonne Rice moved to have the Secretary cast one ballot for the state of officers; Dennis Lemire seconded; motion carried.

Ed Hebebrand moved to adjourn the meeting; Gordon Holmes

Meeting Adjourned at 3:20 pm.

VAST PRESIDENT'S REPORT

Submitted by Tim Mills

We once again find ourselves enjoying the middle of summer with fall and Annual Meeting right around the corner. This past season has kept us all just as busy as any other year as we all continue to strive to maintain a snowmobile trail system second to none.

This past year has definitely been another busy year. The State of Vermont has agreed to take over the final construction phases of the LVRT. This is excellent news as this will allow the VAST organization to focus and direct funding to other projects or interests while still overseeing the final phases of this truly magnificent undertaking. This would not have been possible without the dedication and leadership of our own Executive Director Cindy Locke. The VAST Safety Ambassador program has been another success story for both snowmobile safety and novice riders new to snowmobiling in Vermont. The Long-Range Planning and Organizational Goals Committee has been extremely busy this past year as they strive to improve all aspects of our operations, including but not limited to grooming, TMAs and funding. This committee plays a vital role in the health of our organization as we strive to move forward in our beloved sport. The Governors Snowmobile Council continues to be an asset to our organization. This council maintains a close-knit relationship between VAST, Law Enforcement and the Legislative body on all aspects of snowmobiling and safety while riding in Vermont. The Vermont Snow Trails Conservancy has been busy this past year on attaining permanent easements on private property in an effort to maintain a fluid future for our Trail System here in Vermont. The Multi-Use committee



continues to work in unison with other recreational trail enthusiasts. As you can see, it takes a year-round effort to provide us with this recreational sport we all love so much. I hope to see you out on the trails as we head into our upcoming riding season.

VAST VICE PRESIDENT'S REPORT

Submitted by Jeff Fay

What a strange season it was – odd weather patterns, a pandemic and a short season. But with all that, we were within a few TMAs of last year's membership numbers and ended the year being able to set aside some funding for any unknown that lies ahead.

In mid-March, the VAST staff shifted to a "work at home" environment without really skipping a beat due to the pandemic quarantine limitations. The use of video conferencing through ZOOM made it possible for all to carry out their normal workload from the safety of home. I would like to thank them all for their continued

dedication to the association and the membership during these unusual times.

The fact that clubs are unable to hold their usual fundraisers is a cause for concern and a plan is in place to help most clubs gain additional revenue. The Long Range Planning committee has been working on a proposal to put the TMA buying process totally on-line for the 2020-2021 season. By having all TMA purchases made on-line, clubs will receive \$30 club dues for each member that joins their club. More information will be available on the VAST website and Tuesdays at 5:00 via "ZOOM with VAST" online video meetings.

EXECUTIVE DIRECTOR'S REPORT

Submitted by Cindy Locke

It is that time of year that we are gearing-up for the annual meeting. We are in the middle of a pandemic and all of us are finding ways to cope with the situation. Since early March the Long-Range Planning Committee and VAST Board of Directors have been working on plans to follow important public health guidelines while dealing with the present and planning for the future.

This year we saw a mix of snow with riding in regions of the state, while others struggled. We ended our season a little early because of a lack of snow. COVID-19 did not help the situation. Clubs went out to pull their signs even during stay at home orders, because we have to get our trails picked up and our landowners' property ready for summer. They did this individually or within their quarantined households. We've watched fellow members and families struggle with this awful virus, watched front

line folks risk their lives for us, and families deal with major shifts to their lifestyles and economic impacts. We also watched and still do watch those who are trying to get back on their feet and clubs trying to stay afloat when they are not allowed to hold fundraisers.

VAST was lucky that the pandemic hit at the end of our season so we were able to take money left from that season to prepare for this oncoming winter. We are not sure what the fall will bring, but if this virus does come back in full swing, we need to be prepared to follow public health guidelines and also prove that snowmobiling is a self-isolating sport. This will mean doing some things differently. We will need to not carpool, not gather at junctions, not hold trail or other gathering events, and if restaurants close again, to pack in and pack out.



EXECUTIVE DIRECTOR'S REPORT

This past year we were also busy in the statehouse and this continued until mid-July and will begin again in late August. Work was done on ACT 250 regarding trails, getting funding from the State of Vermont to finish the Lamoille Valley Rail Trail and the monitoring of other important legislation that could affect VAST and our landowners; like a bill on global warming.

An important project that we have been working on for months and engaging our clubs to participate in has been moving all TMA sales to an online system through VAST. There are so many reasons to do this and it has been done successfully in other regions like Quebec and New

Hampshire. Others, too, will be moving in this direction. This system will clean up so many facets of the TMA sales system and put more money in the hands of clubs, saving volunteer time and staff time, too.

If you have any questions about this report, please feel free to reach out to me. I am always happy to talk to members interested in learning more about how VAST operates and to answer any questions.

Again, thank you for your support, and to those of you who have the time to volunteer and do so for your clubs, county and VAST, THANK YOU!

PROPOSED BYLAWS CHANGES & COMMITTEE REPORT

The committee addressed a few minor policy changes and reviewed the By Laws with regard to taking TMA sales to an all online sales format. As TMAs are already sold online and clubs will still be able to initiate sales via computer, smartphone, or tablet no change was required.

Committee Members:

Rutland County Director – Curt Marechaux

VAST Executive Director – Cindy Locke

VAST Vice President – Jeff Fay, Chair

PROPOSED CHANGES

Article 111. Section 1:

Special category TMAs (including but not limited to Commercial, Dealer, Antique, and Active Duty Military) shall only be available through the VAST office. Dues ~~of \$15~~ will be added to the cost of these TMAs and forwarded to the applicable club.

An individual who leases a snowmobile for personal use and who registers it under his/her name, shall have a valid TMA.

Article V, Section 1:

b) A voting delegate must be a member in good standing of VAST ~~or~~ **and** an affiliated club.

Section 4: County Meetings: An official County Meeting shall be one called at the discretion of the County Director, **or County President** or by written requests by a minimum of two (2) clubs representing 20% of the membership in good standing of the County Snowmobile Club. Such written request shall be presented to the County Director **or County President** not less than two (2) weeks prior to the scheduled meeting date. These meetings shall comprise only the county in which the meeting was called, unless otherwise specified by the delegates.

Article VII. Section 7

k) Each Director ~~shall~~ may be required to be an active member of at least one committee.

LAW ENFORCEMENT SUBCOMMITTEE REPORT

Submitted by Gary Nolan, Chair

A new VAST committee was established to look at snowmobile law enforcement in Vermont. This is a committee made up of representatives of the Vermont Governors Snowmobile Council (Gary Nolan, Pat Poulin, Cindy Locke, Matt Tetreault). This committee makes recommendations to the following: Vermont Snowmobile Governors Council, VAST Safety Committee, VAST Safety Ambassador Program and VAST Board of Directors.

This committee has a few different charges which include:

- Reviewing and making recommendations regarding current law enforcement strategies and coverage on trails.
- Reviewing and making recommendations regarding law enforcement training and accident response.
- Working with above listed committees regarding the VAST Safety Ambassadors working with law enforcement when requested by law enforcement, specifically when responding to accident scenes.

The committee met with representatives of the Southern Vermont Task Force to learn how their operations work to oversee and direct law enforcement in the southern part of our state. They also met with Vermont adminis-

tration officials to discuss options for VAST and the SSTP (Statewide Snowmobile Trails Program) moving forward.

We have a signed agreement with the Vermont Department of Fish and Wildlife to coordinate our law enforcement patrolling utilizing all agencies, including VF&W wardens, VT State Police Troopers and Auxiliary, and some sheriffs and local police departments that contract with VAST, with the exception of Bennington and Windham County which are already covered by the Southern VT Taskforce.

F&W is using three to four existing F&W employees in three regions of VT to run the program. This is a sort of "command center" for scheduling law enforcement teams to cover trail patrols. In addition, there will continue to be trainings.

Money to pay for this coordination and extra trail coverage comes out of the law enforcement carry forward in the SSTP account, which is money VAST gets from Vermont snowmobile registrations and, by state statute, is dedicated specifically for law enforcement.



NOMINATING, SCHOLARSHIP & RECOGNITION COMMITTEE

Submitted by Patty Companik, Chair

Every year I am amazed by the award nominations we receive. There are many who give so much of themselves for the benefit of the VAST organization.

As a committee, we have the privilege of reading about the amazing volunteers and their many contributions from the nominations we receive. Anyone can send in a nomination, any time of the year; the more detail provided in the nomination, the better the review and conversation the committee has when finalizing the award recipients. This is not an easy process; everyone is deserving!

The committee members are as follows: Star Poulin, Dick Jewett, and Curt Marechaux. The following VAST employees and VAST officers also participate in the review and selection process: Cindy Locke, Matt Tetreault, Jeff Fay and Tim Mills.

This year the committee added a new award: Comradery (camaraderie). This award celebrates and recognizes clubs, counties or people, who came together and shared resources, time and talent for the benefit of the VAST community. With limited resources and volunteers,

working in collaboration on common goals which benefit many is a trending necessity.

In addition to the awards portion of this committee, we review and select two scholarship recipients from the applications we receive. We utilize a scoring process which we do independently, and then we total, average and rank the final scores.

Ethan Archambeault of Hartland, Vermont is a member of the Hartland Hill Hoppers Snowmobile Club. Ethan plans to attend Clarkson University in New York to study Engineering and Management.

Tanner Gates of Bennington, Vermont is a member of the Woodford SnoBusters Snowmobile Club. Tanner plans to attend either Hudson Valley Community College or The University of North Western Ohio to study Automotive Technical Services.

The committee also oversees the nominating of VAST Officers. This year three of the four officers are seeking re-election: Tim Mills (President), Jeff Fay (Vice President) and Jim Hill (Secretary). Sonia Koehler has decided not to seek re-election for the position of Treasurer.

LONG RANGE PLANNING COMMITTEE REPORT

Submitted by Mark Reaves, Chair

Unlike last year, the committee could not host and moderate the annual VAST Leadership Summit. That does not mean we have not been busy. The COVID-19 pandemic has posed many challenges to VAST and the committee has been meeting to develop solutions to address those challenges. Foremost in our discussions has been how we can make sure that snowmobiling in Vermont remains as COVID resistant as possible. To do this, we have focused on two areas:

Assisting clubs who may face a season in which traditional fundraisers are limited or prohibited.

Reducing the amount of in person contact involved in the purchase of a TMA.

To address both items, our committee has proposed moving TMA purchases entirely online. In short, we see this proposal as one that will direct additional funds directly to clubs while allowing for purchases to be made

remotely with no person to person contact necessary. In addition to addressing these issues, our committee believes there will be other benefits such as reduced administrative work for clubs, easier accounting, and better tracking. This will help clubs and the entire organization going forward.

In addition to the online TMA proposal, we have also begun to look at solutions to address ongoing concerns with our insurance and how we fund the operation of our trail system. All our discussions and proposals are guided by these principles:

Ensuring our member clubs have the support they need to build and maintain their trail systems to the highest possible standards

Ensuring the VAST organization remains financially stable during periods of fluctuating revenue.

GOVERNOR'S SNOWMOBILE COUNCIL

Submitted by Patrick Poulin, Chair

The Governor's Snowmobile Advisory Council meets on the first Wednesday of the month from September to June. Established by statute 23V.S.A. § 3216. "This council shall review, advise and consent on development of the annual plan for the expenditure of funds for the statewide snowmobile trails program and the environmental and community impacts, development of snowmobile trails, ways to encourage snowmobile traffic in those communities that seek more traffic and control the growth in municipalities that desire less traffic, adequacy of parking areas, carrying capacity of trails, state laws and rules affecting snowmobilers and promoting snowmobiling in this state."

Members of the council are:

- (A) The President or designee of VAST;
- (B) The Secretary of Natural Resources or designee;
- (C) The Commissioner of Fish and Wildlife or designee;
- (D) The Commissioner of Public Safety or designee;
- (E) The Commissioner of Motor Vehicles or designee;
- (F) The Commissioner of Forests, Parks and Recreation or designee;
- (G) The President of the Vermont Sheriffs' Association or designee;
- (H) The President of the Vermont Chiefs of Police Association or designee;
- (I) Five members appointed by the Governor to represent geographic regions of the State;
- (J) One member of the House of Representatives appointed by the Speaker of the House; (K) One member of the Senate appointed by the Committee on Committees.

The Chair shall be appointed by the Governor.

The council monthly reviews the current spending levels of the SSTP Budget as well as registration numbers, TMA numbers and safety class numbers. Each of the VAST Law Enforcement partners report on current issue and levels of enforcement. Any legislative issue that might impact snowmobiling are reviewed as well as a report from the Southern Vermont Snowmobile Task Force. The council is updated monthly on the status of the LVRT as well as other ongoing items from VAST. Representatives from the geographic regions of the state report on items



from their regions that are ongoing or that may have an impact on the sport.

Items that the council reviewed this past season were:

- Monitor Snowmobile Safety Education Program
- Monitor Snowmobile Law Enforcement efforts
- Trail Safety – Get – A – Grip program
- Off Trail Riding
- Law Enforcement focus
- Review and approve FY2021 SSTP Budget
- Vermont Snowmobile Accident Reporting

Thank you to the following representatives from the geographical areas:

Northeast: Ken Gammel

Northwest: Star Poulin

Central: Tim Mills

South: Dick Jewett

Multi-use Trails: Gary Nolan

SAFETY COMMITTEE REPORT

Submitted by Patrick Poulin, Chair

The Safety Committee worked on several items this year.

Snowmobile Safety Class Certifications for the 2019/2020 season;

- 1. We developed and distributed PR information for “Get A Grip” safety program, including counter top displays and trail signs for intersections and parking lots.
- 2. Continued to work with Cindy Locke on improving and expanding the VAST Snowmobile Ambassador program. Certified and trained over 30 Ambassadors statewide.
- 3. Worked with the Governor’s Council to understand and improve Vermont snowmobile accident reporting.

Classroom: 214
On-Line: 1399
Total: 1613

We would like to thank Sgt. Trevor Carbo for assisting while the administrator’s position is open.

I would like to thank the committee members for their time and efforts; Sgt Trevor Carbo VSP, Lewis Barnes, Juliann Sherman, Roger Gosselin, Vice President Jeff Fay, Stan Choiniere and Ken Gammel. We also thank President Tim Mills, and VAST Staff for their assistance.



VERMONT SNOW TRAILS CONSERVANCY REPORT

Submitted by Patrick Poulin, Secretary

The VSTC is currently working on a potential easement in Chester. We are also working on a property transfer in Cambridge.

I would like to take this opportunity to thank the trustees of the VSTC for their time and efforts over the past year.

Members of the committee:

Jim Hill – President
Cindy Locke – Vice President

Pat Poulin - Secretary
Mark Ellingwood – Treasurer
Stan Choinere – Trustee
Frank Stanley – Trustee
Greg Rouleau - Trustee

FINANCE COMMITTEE REPORT

Submitted by Sonia Koehler, Treasurer

Thank you all for your continued support of the sport of snowmobiling in the State of Vermont. This year our total paid Trail Maintenance Assessments (TMA) were a little lower overall by 507 from last year. As a note three-day TMAs are counted in this total and those alone were down by 248. This is due to the lack of snow at the end of our season when we usually sell the majority of our three-day TMAs. We were up in some categories and down in others. The overall revenue was up though by \$52,952.

As a reminder, last year at the annual meeting the membership voted to add a \$5 TMA increase for trails only. This revenue ended up being \$102,835 and will only be used for trail projects, equipment or grooming and is being put into a reserve account for that exclusive use.

On the income side of the General Fund (GF), we had budgeted an income of \$932,611. We believe we will end with around \$1,007,647, of which some of that was

PPP federal grant because of COVID -19 (\$99,589) so without that we would have been at \$908,058. On the other hand, we had budgeted to spend \$929,584, but now we expect to expense closer to \$923,128, a savings of \$6,646. We should end with a surplus in the General Fund of about \$84,519 which will be put into reserves by the VAST Board in September. The Trails Fund was budgeted at \$2,029,650 for income. We believe it should end with around \$2,316,980 for a surplus over budget of \$287,330. Expenses were budgeted at \$2,027,400 and we expect to end the year at a \$1,882,644. We will end the year with about \$434,337 which will be put into reserves by the VAST Board in September.

Regarding the FY21 budget, there are small increases and decreases throughout which are mostly due to actual dollars received or spent in FY20, in addition to savings in staffing due to TMA sales going all online and COVID-19, and the possibility of travel restrictions.

PERSONNEL COMMITTEE REPORT

One of the tasks of the Personnel Committee is an annual performance evaluation of the VAST Executive Director. The committee gathers input from an evaluation survey filled out by the Directors from each county and the officers of the association. This data is then compiled and graded much as one would grade an exam. This process reveals the strengths and weaknesses based on several key areas of operating the association on a daily basis. The review is done in the spring and the findings

are shared with the Executive Director in person when completed and a written summary is maintained as well.

Members of the committee:

Orange County Director – Juliann Sherman
Rutland County Director – Curt Marechaux
Washington County Director – Mark Reaves
VAST Vice President – Jeff Fay – Chair

LAMOILLE VALLEY RAIL TRAIL REPORT

Submitted by Ken Brown, Trails Manager and LVRT Project Manager

What has been going on:

The severe storms and flooding on Halloween 2019 caused a lot of damage to the trail, across the whole length. VAST's lease only involves routine maintenance of the rail line, so VTrans took over the repair efforts (with FEMA funding) and are just completing them in the summer of 2020.

The NBRC grant VAST had acquired in 2017 is finally being put to use. Local fundraising in Hardwick supplied the matching funds and we hired Blow & Cote to redeck two bridges east of town (LVRT bridge numbers 38 and 40).

The other Hardwick project is also almost ready to go, though it is caught up in complications due to needing to work in the river and considering removal of an old culvert that may be considered historic. Despite the delays, we hope that will be complete by the end of 2020, which will include repairing Bridge 41 (aka the Black Bridge).

As always, the open sections of the trail are getting a lot of support from volunteers and the towns. Town highway crews are helping to mow the trail and keep it nice for summer use. Volunteers have helped mow, cleared down trees, ensured support from their towns and more.

What's next for the trail:

The big news this year is that the State has supported, in the capital bill, the accelerated completion of all 60 remaining miles of the trail. State funds will be matched by federal transportation funds and the project will be managed by VTrans staff. If all goes smoothly, the previously planned section from Highgate to Sheldon could be completed in 2020, and then all the rest done by the end of (fiscal year) 2022.



STATEWIDE SNOWMOBILE TRAILS PROGRAM (SSTP) REPORT

Submitted by Matt Tetreault, Trails Administrator

FY 2020 was not a season to remember for the southern 2/3 of the state, yet it is one we will all remember! Halloween scared us with terrific rain that washed out trails and bridges all across the state. When we finally were able to get things patched up, snow came early just to tease us (more in the Central and Northern part of the state). Then the snow went (all around the state), almost as quickly as it arrived, rain fell, temperatures did not and as the Farmer's Almanac and forecasters predicted Vermont was in for a ride on Mother Nature's Polar Coaster. Tickets to the ride were free of charge, yet no one wants to ride again. Adding to the horror show a late in the season global pandemic grabbed the world by surprise and the polar coaster ride was closed for the season. The good news is that snowmobilers are resilient and VAST is preparing for what may be ahead as we enter the winter of 2021. We are hopeful for a good snowfall and no more amusement park rides or surprises. La Nina anyone?

A special thanks once again to all of the volunteers who created a well-maintained and signed trail system, beating the odds each week to deliver, the great landowners

who allow the volunteers and riders access, and the membership for sticking with us for another season.

As we prepare for the winter of 2021, I will leave you with some statistics that recap what happened on the Statewide Snowmobile Trail System (SSTS) during the 2020 season.

Trail Construction & Maintenance

There are approximately 4,180 miles of groomed trails and 1,000 miles of secondary trails maintained by 128 VAST Snowmobile Clubs. During the 2020 construction season, there were a total of 178 regular construction and 18 emergency construction projects funded at a total cost of \$327,406. There were 27 de-brushing projects funded at a cost of \$21,736. The average cost per mile to construct/maintain the VAST Trail system this past season based on these figures was \$83.52/Mile as opposed to a figure of \$75.10/Mile during the 2019 season.

<u>Trail Construction & Maintenance</u>				
Year	# of Grants	Grant Dollars Budgeted	Average Grant \$	Emergency Funds
2001-02	147	\$400,500	\$2,724	none
2002-03	156	\$433,543	\$2,779	\$28,000
2003-04	178	\$486,098	\$2,731	\$20,000
2004-05	229	\$574,728	\$2,510	\$15,000
2005-06	218	\$570,000	\$2,615	none
2006-07	190	\$614,000	\$3,232	none
2007-08	175	\$524,000	\$2,994	\$25,000
2008-09	164	\$450,236	\$2,745	none
2009-10	163	\$355,237	\$2,179	none
2010-11	156	\$385,500	\$2,471	none
2011-12	135	\$330,000	\$2,444	none
2012-13	128	\$378,000	\$2,953	none
2013-14	146	\$280,000	\$1,918	none
2014-15	158	\$320,144	\$2,026	none
2015-16	159	\$382,000	\$2,403	none
2016-17	111	\$335,000	\$3,018	\$45,000.00
2017-18	145	\$385,984	\$2,662	\$40,968.00
2018-19	180	\$330,000	\$1,833	\$40,000.00
2019-20	178	\$330,000	\$1,854	\$35,000.00
19 Yr Total	3116	\$7,864,970	\$2,531	\$248,968

SSTP

Equipment Grants				
Year	# of Grants	Grant Dollars Spent	Average Grant	Acquisition/Repair Total
2001-02	30	\$185,000	\$6,167	\$1,001,070
2002-03	32	\$249,944	\$7,811	\$829,548
2003-04	35	\$267,164	\$7,633	\$727,601
2004-05	39	\$418,893	\$10,741	\$1,128,000
2005-06	35	\$500,000	\$14,286	\$907,085
2006-07	17	\$163,600	\$9,624	\$403,490
2007-08	38	\$320,156	\$8,425	\$751,268
2008-09	24	\$526,775	\$21,949	\$1,170,664
2009-10	23	\$562,093	\$24,439	\$1,417,618
2010-11	25	\$601,744	\$24,070	\$2,129,000
2011-12	24	\$530,720	\$22,113	\$1,477,834
2012-13	12	\$191,316	\$15,943	\$443,852
2013-14	14	\$312,741	\$22,339	\$1,033,400
2014-15	19	\$284,894	\$14,994	\$990,962.52
2015-16	8	\$259,568	\$32,446	\$847,968
2016-17	4	\$19,538	\$4,885	\$52,468
2017-18	23	\$361,882	\$15,734	\$1,276,656
2018-19	18	\$232,240	\$12,902	\$1,464,180
2019-20	22	\$210,079	\$9,549	\$1,676,080
19 Yr Total	442	\$6,198,347	\$15,055	\$18,737,781

Equipment Grants

For FY20 there were a total of 34 Equipment Grant in Aid applications submitted. A total of 22 grants were funded and were broken down as follows; 3 New/Used Power Units, 7 Drags, 11 Capital Repairs. A total of \$210,079 was spent out of the budget. This is approximately 12% of the total cost requested to purchase/repair equipment (\$1,676,080). 100% of the funding for equipment came

out of the SSTP budget.

Grooming

There were 106 grooming contracts during the 2019-2020 snowmobile season. There were 103 contracts with VAST clubs and 6 contracts with grooming contractors. The total grooming budget for the 2019-2020 season was \$1,341,065.



SSTP

The VAST clubs and contractors received their grooming start-up funds during the month of December. The start-up payments were equal to 12.5% of the clubs/contractors grooming contract cap, which is calculated by multiplying the club/contractors contract mileage by the contract rate by the contract weeks and multiplying this number by two grooms per week. The total figure for start-up payments for the 2019-2020 season was \$245,508.72.

The first-round grooming payment totaled \$21,161.28 and covered grooming between December 16th and January 19th.

The total for second round grooming payments was \$450,865.21. This payment covered grooming activity for weeks 6-10 (January 20th through February 23rd).

The third and final grooming payments were mailed out to clubs/contractors that had submitted all 16 of their grooming log sheets along with their financial analysis in May. Four clubs did not submit their grooming log sheets or financial analysis by the deadline and as a result will not receive their grooming payment this season. The total amount paid for the 3rd round of grooming payments was \$289,453.38 (February 24th through the end of the grooming season April 5th).

A total of \$1,006,988.59 was paid out in grooming for the winter, with 43 clubs and contractors receiving a grooming subsidy. The subsidy amount paid was \$84,312.31.

The fleet of grooming equipment logged 82,145 miles during the winter of 2019-2020. This compares to

<u>Grooming</u>			
Year	Miles Traveled	Grooming Payments	Special Notes
2001-02	100,100	\$767,568	Subsidy total of \$98,290
2002-03	180,000	\$1,133,076	
2003-04	140,000	\$1,186,700	20% \$/mile increase
2004-05	129,000	\$1,183,131	Subsidy total of \$39,760
2005-06	46,000	\$925,733	Subsidy total of \$765,996
2006-07	120,565	\$1,133,000	Subsidy total of \$55,000
2007-08	177,000	\$1,961,894	Contingency: \$230,282
2008-09	155,000	\$1,465,080	
2009-10	106,000	\$1,160,000	Subsidy total of \$126,00
2010-11	172,763	\$1,764,557	
2011-12	42,418	\$956,367.75	Subsidy total of \$545,711.75
2012-13	113,470	\$1,110,195.00	Subsidy total of \$104,986.53
2013-14	141,264	\$1,372,170.11	Includes \$38,426.98 subsidy & Approx. \$14,354.83 left to pay to 12 clubs missing paperwork
2014-15	167,464	\$1,821,008.75	10 Clubs Paid Over Cap: \$40,917.64
2015-16	9,291	\$1,071,049.72	Subsidies paid to all grooming clubs and contractors. Three clubs/contractors forfeited payment.
2016-17	96,464	\$1,186,905.00	Subsidies paid to 41 clubs and contractors for a total of \$83,342.29. Two clubs/contractors forfeited payment.
2017-18	117,005	\$1,357,437.00	Subsidies paid to 26 clubs and contractors for a total of \$30,186.46. One club forfeited payment
2018-19	148,302	\$1,620,927.00	Subsidies paid to 22 clubs and contractors for a total of \$27,204. One club forfeited payment.
2019-20	82,145	\$1,006,988.59	Subsidies paid to 43 clubs and contractors for a total of \$84,312.31. Four clubs forfeited payment.
19 Yr Total	2,244,251	\$24,183,787.92	

SSTP

148,302 miles during the winter of 2018-2019 and 117,500 miles during the winter of 2017-2018.

Snowmobile Registrations

The funding mechanisms for the Statewide Snowmobile Trails Program (SSTP) are generated through snowmobile registration fees and snowmobile fines and penalties.

Through a cooperative agreement with the Department of Forest, Parks and Recreation, VAST receives 100% of all snowmobile registration fees and 100% of all snowmobile related fines and penalties. During FY 2020, there were a total of 20,460 registrations: 14,201 VT Registrations and 6,259 non-resident registrations. This is based on a report from DMV for registrations as of 7/1/20. This is a decrease of 290 registrations as compared to FY 19.

Snowmobile Registrations Resident vs Non-Resident Percentages				
Year	Resident	% of Total	Non-Resident	% of Total
2001-02	28,850	74%	10,222	26%
2002-03	31,016	73%	11,391	27%
2003-04	29,166	73%	10,970	27%
2004-05	27,272	72%	10,457	28%
2005-06	25,129	72%	9,618	28%
2006-07	23,525	71%	9,502	29%
2007-08	25,210	71%	10,133	29%
2008-09	24,128	71%	10,031	29%
2009-10	22,591	70%	9,734	30%
2010-11	21,924	70%	9,472	30%
2011-12	20,407	89%	2,523	11%
2012-13	17,170	68%	8,068	32%
2013-14	16,235	68%	7,663	32%
2014-15	16,072	68%	7,493	32%
2015-16	13,337	67%	6,617	33%
2016-17	14,502	68%	6,960	32%
2017-18	14,119	68%	6,611	32%
2018-19	14,265	69%	6,485	31%
2019-20	14,201	69%	6,259	31%
Average	21,006	71%	8,432	29%

Snowmobile Registrations Resident vs Non-Residents				
Year	Total Registrations	Resident Registration	Non-Resident Registration	Total TMA's
2001-02	39,072	28,850	10,222	39,203
2002-03	42,407	31,016	11,391	45,239
2003-04	40,136	29,166	10,970	38,534
2004-05	37,729	27,272	10,457	32,176
2005-06	34,747	25,129	9,618	26,001
2006-07	33,027	23,525	9,502	26,896
2007-08	35,343	25,210	10,133	34,549
2008-09	34,159	24,128	10,031	32,464
2009-10	32,325	22,591	9,734	31,992
2010-11	31,396	21,924	9,472	32,080
2011-12	22,930	20,407	2,523	22,930
2012-13	25,238	17,170	8,068	23,776
2013-14	23,898	16,235	7,663	23,304
2014-15	23,565	16,072	7,493	23,402
2015-16	19,778	13,337	6,617	17,992 (not including replacements/transfer s)
2016-17	21,462	14,502	6,960	20,215 (not including replacements/transfer s or volunteer)
2017-18	20,730	14,119	6,611	19,998 (not including replacements/transfer s or volunteer)
2018-19	20,750	14,265	6,485	21,271 (not including replacements/transfer s/lost or volunteer)
2019-20	20,460	14,201	6,259	20,584 (not including replacements/transfer s/lost or volunteer)

2019-2020 Summary

- ✓ VAST spent \$262,037 in trail maintenance, \$30,248 in trail construction, and \$21,736 in debrushing and \$35,120 in emergency repairs on a total of 196 Grant in Aid projects.
- ✓ The VAST Grooming Fleet logged a total of 82,145 miles during the 2019-2020 snowmobile season.
Class 1: 81 Contracts & 77,939 miles
Class 2: 4 Contracts & 1,034 miles
Class 3: 5 Contracts & 1,138 miles
Class 4: 16 Contracts & 2,034 miles.
- ✓ \$77,523 was spent on Law Enforcement through the Vermont Sheriff's Association, Vermont State Police and Vermont Department of Fish & Wildlife during the 2019-2020 snowmobile season. There were approximately \$9,460 in fines issued for non-compliance with various Vermont Laws. There were 1,923 hours of patrols, 4,926 inspections, 97 citations issued, 483 warnings issued, 1 search and rescue mission, 6 accident investigations and 1 fatality investigated.
- ✓ The VAST Plowed Parking Area Program was a success once again during the 2019-2020 season. A total of 24 parking areas throughout the state were plowed under contract this past winter. Approximately \$12,250 was paid out of the budget for this purpose. Each of these parking areas provided riders with crucial access to the SSTs.
- ✓ The VAST Trails Committee and Board of Directors continued to monitor policies designed to help the clubs and the trail Construction/Maintenance/Debrushing/Grooming budgets. Policies will continue to be reviewed, as necessary.
- ✓ \$210,079 was spent in the VAST Equipment Grant in Aid Program and helped clubs/contractors with the purchase of 6 New/Used Power Units. A total of 19 clubs/contractors were provided grant funding to make necessary capital repairs on their equipment.
Arctic Cat: 0
Polaris: 0,
Ski Doo: 1

John Deer: 0
PistenBully 2
Prinoth: 1
Tucker:0
Favero Lorenzo Snow Rabbit: 0
Mogul Master Drag: 6
Mtn. Snow Drag: 1
Maxey Drag: 0
Frenchie Drag: 0
Capital Repairs: 12
Rescue Boggan: 0

- ✓ Average age of a Class I piece of equipment on the SSTs is a 2005.
- ✓ VAST and the Snow Trails Conservancy/Charitable Trust continue to work with various conservation groups and other entities to obtain permanent easements on private lands.
- ✓ VAST is continuing its efforts to market itself better, and promote volunteerism, safe riding and snowmobiling in Vermont by attending numerous power sports shows and placing our Snowmobile Vermont Magazine in welcome centers and local businesses. The Travelers Guide continues to be a valuable resource for tourists looking for winter recreation and amenities.
- ✓ VAST has also continued to add new features and improve upon our electronic version of the trail map or interactive map as we are calling it. This map was accessible on the website as well as through the app store for Smart Phone or Android device. Both products were used by over 10,000 users.
- ✓ GPS Fleet Tracking Units are currently installed in 71 power units as of the 2019-2020 snowmobile season. These units provided up to date grooming information to the VAST office and the membership through the interactive map. We plan to outfit 41 more units in FY 21.

Thanks to all of you for making this organization possible!

VAST GENERAL BUDGET 2021

ACCT NO	DESCRIPTION	FY 2021 with all online	Notes
General Fund Budget			
INCOME			
INTEREST			
5300/1001	General Fund Interest	\$14,000	
5300/1003	Capital Reserve Interest	\$5,000	
MEMBERSHIPS			All TMAs based on 2020
5400/1001b	EB Registered IN VT	\$290,909	
5400/1002b	EB Registration OUT-OF-STATE	\$149,083	
5400/1008b	Family Reg. IN VT	\$50,009	
5400/1009b	Family Reg. OUT-OF-STATE	\$16,161	
5400/1018	Three Day Pass	\$25,752	
5400/1006b	RS Reg. IN VT	\$99,919	
5400/1007b	RS Reg. OUT-OF-STATE	\$47,253	
5400/1012	Antique	\$191	
5400/1013	Vintage	\$110	
5400/1003	Commercial	\$4,750	
5400/1011	Military	\$282	
5400/1010	Dealer	\$2,270	
5400/1004	Club Dues-Dealer/Milit./Antiqu	\$3,530	Doubled \$15 to \$30
5400/1019	Replacement, Transfer & Misc	\$3,200	
5400/1019a	Lost TMAs	\$2,390	
PR & MARKETING			
	Sale of VAST Promo Items	\$3,200	
MEDIA &			
5700/1001	Media Sales	\$90,000	
5700/1005	Media Miscellaneous	\$100	
ANNUAL MEETING			
CONTRACTED SERVICES			
6000/1001	SSTP Management Services	\$115,550	
6000/1001a	SSTP Rental Income	\$6,000	
6000/1002	LVRT Support/Mangmnt Services	\$3,500	
6000/1004	Sale of VAST Equipment	\$0	
6000/1005	General Miscellaneous	\$1,000	
6000/1006	On Line TMA Handling Fee	\$100,000	Based on 20,000 members
6000/1007	Donations	\$0	
6000/1009	Finance Charges	\$293	
6000/1010	PPP SBA Grant		2020 Only Fed PPP Grant
TOTAL INCOME FUNDS		\$1,034,452	

VAST GENERAL BUDGET 2021

ACCT NO	DESCRIPTION	FY 2021 with all online	Notes
EXPENSES			
SALARIES			
	Staff Salaries	\$372,767	
BENEFITS			
	Benefits	\$135,323	
PERSONAL/EXECUTIVE COMMITTEE EXPENSES			
EXPENSES			
7200/1002	Executive Director	\$2,250	- 10% from 2020 budget
7200/1003	President	\$1,350	- 10% from 2020 budget
7200/1004	Vice President	\$1,350	- 10% from 2020 budget
7200/1005	Recording Secretary	\$900	- 10% from 2020 budget
7200/1006	Treasurer	\$900	- 10% from 2020 budget
STAFF & OTHER			
7210/1009	Employee Travel	\$4,800	-20% from 2020 budget
7210/1010	Employee Mileage / Fuel	\$4,800	-20% from 2020 budget
7210/1011	No EE Authorized Travel	\$3,150	- 10% from 2020 budget
7210/1013	Staff Trainings	\$2,000	
OPERATING EXPENSES			
7300/1002	Telephone	\$8,000	
7300/1003	Maint. Contracts-Office Equip	\$3,700	
7300/1004	Property Tax	\$8,000	
7300/1005	Equipment - Computers	\$600	
7300/1006	Office Maintenance	\$600	
7300/1007	Miscellaneous	\$500	
7300/1008	Bank Misc. Fees	\$2,600	
7300/1008a	Online TMA CC Fees	\$112,868	
7300/1009	Electricity	\$2,000	
7300/1010	Fuel	\$1,600	
7300/1011	Exterior Light Maintenance	\$500	
7300/1012	Janitorial	\$3,000	
7300/1013	Trash Removal	\$1,000	
7300/1015	Sewer Tax	\$200	
7300/1019	Club Dues (Dealer, Mlt, Atq, Etc)	\$6,000	
7300/1020	Vehicle Maint., Reg & Accessor	\$4,500	
7300/1021	Interest Expense	\$1,500	
OFFICE SUPPLIES			
7400/1001	Supplies Expenses	\$7,000	
7400/1001a	Copying Expenses	\$700	
7400/1002	Postage	\$16,000	Moving trails postage to TF
7400/1003	Membership Forms/Decals	\$8,580	
7400/1005	Computer Software	\$3,000	
9700/1001	Bad Debts	\$300	
INSURANCE			
7500/1001	General Insurance	\$30,500	Last yr we took the D&O policy and crime policy out of SSTP and moved here.

VAST GENERAL BUDGET 2021

ACCT NO	DESCRIPTION	FY 2021 with all online	Notes
EXPENSES (CONTINUED)			
PROFESSIONAL			
7600/1001	Audit GF & TF	\$13,000	
7600/1002	Legal	\$11,000	
7600/1003	Technical	\$9,000	
7600/1009	Internet/Website Database/Suppo	\$5,500	
7600/1010	IRS Filings-Cnty Club Complian	\$7,000	
7600/1011	Other Professional	\$3,000	
ANNUAL MEETING			
7700/1001	Annual Meeting	\$2,000	
7700/1001a	Annual Meeting Prior Year	\$0	
7700/1001b	Annual Meeting (Assist clubs)	\$11,200	
7700/1002	Awards Trophies	\$5,200	
MEDIA &			
7800/1003	Travel Expenses	\$1,600	-20% from 2020 budget
7800/1004	Supplies	\$900	-40% from 2020 budget
	Snowmobile VT Printing/Handlin	\$80,000	
GENERAL EXPENSES			
7810/1001	Recruitment	\$500	
7810/1002	Donations	\$3,500	
7810/1003	Economic Impact Study	\$15,000	If not used move to reserves for future use.
ASSOCIATION TRAVEL			
7900/1001	Dues / Sponsorships	\$1,000	
7900/1002	Other Association Travel	\$5,400	- 10% from 2020 budget
7900/1003	Congress Meetings	\$9,000	
COMMITTEES/BOARD			
8000/1001	Misc. Meeting Exp-Incl Gov Cou	\$1,000	
	All Other Comm./Meetings	\$16,000	
8000/1014	Staff Meetings/Events	\$795	
PR & MARKETING			
8100/1004	VAST Promo Items	\$5,000	
8100/1005	PR Travel Expenses	\$3,150	- 10% from 2020 budget
8100/1006	General Promotions	\$2,250	- 10% from 2020 budget
8100/1007	Advertising	\$7,000	
8100/1008	Tradeshows & Events	\$16,831	- 10% from 2020 budget
8100/1009	Credit Card - Online Sales Fee	\$500	-50% from 2020 budget
8100/1010	Website Shipping Charges	\$1,000	
8100/1011	Memberships & Subscriptions	\$4,000	
8100/1012	PR & Marketing Supplies	\$3,500	
8100/1013	Safety Program	\$2,000	
GOVERNMENT			
8200/1001	Lobbyist Registration etc.	\$30,000	
8200/1005	Legislative Events	\$500	
TOTAL EXPENSES		\$1,030,164	
Total Income		\$1,034,452	
Net Income		\$4,288	
NET INCOME (LOSS) BEFORE EXTRAORD ITEMS		\$4,288	

VAST GENERAL BUDGET 2021

ACCT NO	DESCRIPTION	FY 2021 with all online	Notes
Trails Fund Budget			
INCOME			
INTEREST			
5300/2001	Trails Checking Interest		
MEMBERSHIPS			
5400/2001b	EB Registered IN VT	\$782,579	
5400/2002b	EB Registered OUT-OF-STATE	\$395,490	
5400/2003	Commercial TMA	\$11,514	
5400/2004	Military	\$910	
5400/2006b	RS Reg. IN VT	\$263,972	
5400/2007b	RS Reg OUT-OF-STATE	\$123,537	
5400/2008b	Family Reg. IN VT	\$136,023	
5400/2009b	Family Reg. OUT-OF-STATE	\$43,303	
5400/2010	Dealer TMA's	\$6,084	
5400/2012	Antique	\$506	
5400/2013	Vintage Trails	\$298	
5400/2018	Three Day Pass Trails	\$19,855	
GRANTS			
5500/2003	GMNF / Cost Share	\$235,797	
5500/2004	Comm. TMA Club Dues Reimb	\$1,700	
5500/2005	Comm. TMA County Dues Reimb	\$18,530	
5500/2011	RTP Grooming Grants	\$133,239	
5500/2019	Club Reimbursement Claims	\$1,650	
SALE & MISC ITEMS			
5600/2001	Maps	\$3,500	
5600/2002	Signs	\$16,500	
5600/2007	Micro SD Cards	\$1,500	
MISC ITEMS			
5700/2001	Misc Trail Income	\$100	
6000/2001	Donations-H Beams	\$0	
TOTAL INCOME		\$2,196,587	
EXPENSES			
TRAILS FUND			
8300/2003	Gov't Relations (Lobbyist)	\$30,000	
8300/2004	Public Relations/Extrnal Image	\$100	
8300/2005	Directors and Officers Insurance	\$17,000	
8300/2006	Trail Signs	\$40,000	
8300/2007	Trail Maps	\$100	
8300/2008	Trails Micro SC Cards	\$1,500	
8300/2009	Trails Committee	\$3,000	
8300/2010c	GMNF / Cost Share	\$227,146	Wash with income
8300/2011	Grooming	\$1,300,000	
8300/2014	Trails Miscellaneous	\$2,700	Need a postage line item
8300/2015	GPS Equip & Contracts	\$36,000	
8300/2024	Commer.TMA Reimburse Cty.	\$18,530	
8300/2025	Comm.TMA Reimb.Clubs	\$1,635	
8300/2032	Vehicle Expense Fuel & Mileage	\$0	Moved to GF
8300/2034	Vehicle Maint, Reg & Accessori	\$300	
8300/2035	Staff Safety Equipment	\$2,500	
8300/2037	Insurance Policies - Trails	\$100,250	
8300/2038	Steel H Beams		
TOTAL EXPENSES		\$1,780,761	
Trail Fund Encumbered		\$400,000	
EXTRAORDINARY ITEMS			
TOTAL EXTRAORDINARY ITEMS		\$2,180,761	
Total Expenses & Extraordinary		\$2,180,761	
Net Income (loss)		\$15,826	

VAST GENERAL BUDGET 2021

ACCT NO	DESCRIPTION	FY 2021 with all online	Notes
Scholarship Budget			
INCOME			
INTEREST			
5300/3001	Interest	\$100	
RESERVE			
5300/3003	Scholarship Savings/Checking	\$1,000	
MEMBERSHIPS			
5400/3001	TMA Contribution (.10%)	\$2,206	
PROMOTION			
CONTRACTED SERVICE &			
	TOTAL INCOME	\$3,306	
EXPENSES			
SCHOLARSHIP EXPENSES			
8200/3002	Scholarships	\$3,000	
	TOTAL EXPENSES	\$3,000	
	NET INCOME (LOSS)	\$306	
OTHER			
			Liability account is for pass through money that is not revenue or expenses for VAST
Liability Account Income	Club and County dues - online TMAs		
5100/2060		\$600,000	
Liability Account Expense	Club and County dues - online TMAs		
5100/2060		\$600,000	
NET		\$0	



The Work Must Go On!

VAST club volunteers continue the duty of trail and equipment maintenance all year long. With small work groups and social distancing, volunteers are still out there getting ready for the next season.

(Photos courtesy various club Facebook pages)



...And A Little Bit Of Play too!

THANK YOU, VAST VOLUNTEERS!

