

THE VERMONT ASSOCIATION OF SNOW TRAVELERS, INC.



52ND ANNUAL MEETING

2019

ANNUAL REPORT

HOSTED BY CALEDONIA COUNTY SNOWMOBILE CLUBS

Saturday, September 7, 2019 - Lyndon, Vt.





CALEDONIA COUNTIES

Thank you for hosting the VAST 52nd Annual Meeting!

Bailey Hazen Road Snowmobile Club, Buckaroos of 302, Caledonia County Snow Trails Club, Coles Pond Sledders, Danville S-Ski-Mos, Drift Skippers, Lyndon Snow Cruisers, Newark E_Z Riders, Sno-Flake Ridge Runners, St. J Sno-Blazers, Waterford Ridgerunners, Winter Wanderers



TABLE OF CONTENTS

List of Directors and Officers	Page 1	Policy & Bylaws	Page 15
2019 Annual Meeting Agenda	Page 2	Lamoille Valley Rail Trail	Page 16
2018 Meeting Minutes	Page 3-6	Statewide Snowmobile Trails	
President's Report	Page 7	Program Report	Page 17-20
Vice President's Report	Page 7	VAST FY2020 Budget and	
Executive Director's Report	Page 8-9	FY2019 EOY Projection	Page 21-25
<u>Committee Reports</u>			
Law Enforcement	Page 10		
Multi-Use	Page 10		
Nominating, Scholarship & Recognition	Page 11		
Long Range Goals Planning	Page 11		
Governors Council	Page 12		
Safety	Page 13		
Finance	Page 14		
Snow Trails Conservancy	Page 14		



VAST DIRECTORS & OFFICERS

FY 2019

Board of Directors

Addison County – Lewis Barnes
 Bennington County – Scott Westlake
 Caledonia County – Ken Gammell
 Chittenden County – Pat Poulin
 Essex County – Stewart Ahern
 Franklin County – Michael Burns
 Grand Isle County – Dave Ladd

Lamoille County – Ellis O'Hear
 Orange County – Juliann Sherman
 Orleans County – Roger Gosselin
 Rutland County – Curt Marechaux
 Washington County – Mark Reaves
 Windham County – Drew Fraser
 Windsor County – Dick Jewett

Officers

President – Tim Mills
 Vice President - Jeff Fay

Treasurer – Sonia Koehler
 Secretary – Jim Hill

PAST PRESIDENTS

Wayne Flynn	1967-1969	Donald Finick	1989-1992
John Hall	1669-1971	Bryant M. Watson	1992-1994
William Oakes	1971-1973	Fred Putnam, Jr.	1994-2001
Norman Hayes	1973-1975	Ron Bartemy	2001-2003
Darwin Rogers	1975-1977	Ann Shangraw	2003-2007
Mark Hutchins	1977-1979	Pat Poulin	2007-2009
Patricia Rogers	1979-1981	Jim Hill	2009-2013
William Oakes	1985-1987	Joe Cicia	2013-2015
Dexter Willson	1987-1989		

VAST STAFF

Executive Director – Cindy Locke
 Trails Administrator – Matt Tetreault
 Media Manager – Beth Godin

Finance and HR Manager – Sheila Fenoff-Willett
 Trails Manager & LVRT Project Manager – Ken Brown
 Office and Programs Manager – Cyndy Carrier Brown
 VAST/LVRT Associate - Peggy Whiteneck



Saturday, September 7, 2019 | Northern VT University, Lyndon, VT

The following members need to check in at registration: Voting Delegates from each snowmobile club, County Directors (Board), Officers of the Board (President, VP, Secretary and Treasurer) and Life Members. Other members should check in and purchase their lunch tickets at the Caledonia County Clubs registration table near the VAST registration table.

MORNING EVENTS

Time	Description
6:00 a.m.	• County members & VAST staff arrive on site to finalize set up and continued set up of vendors, groomers, etc.
8:00	• Registration opens. Coffee, donuts, etc. • Silent Auction opens • Vendor Areas open
9:00	• Pre-meeting with VAST Leadership
11:30	• Lunch
1:00	• Delegate Registration ENDS! NO EXCEPTIONS!

VAST 52nd ANNUAL MEETING AGENDA

Time	Description
1:00	• Welcome by Caledonia County • Opening Ceremonies: Pledge of Allegiance & Invocation • Introduction of VAST President, Tim Mills • Annual Awards • Introduce Parliamentarian & Moderator • Official Meeting Opens – Call to order • Tally of Delegates • Approval of Meeting Agenda • Approval of 2018 Meeting Minutes • Approval of VAST President's Report • Approval of VAST Executive Director's Report • Approval of VAST Committee Reports • Approval of VAST Trails Administrator's Report • Bylaw Proposal • Proposed VAST General Fund, Trails and Scholarship Budgets • Annual Auditor's Report • Nominating Committee Report and Slate of Officers • Affirmation by those on the slate, any nominations from the floor • President • Vice President • Secretary • Treasurer
4:00	• Meeting concludes

51st VAST Annual Meeting Minutes

Abbey Pub & Restaurant, Enosburg Falls, VT - September 15, 2018

VAST OFFICERS PRESENT:

Tim Mills: President

Jeff Fay: Vice President

Sonia Koehler: Treasurer

Jim Hill: Secretary

Washington: Mark Reaves

Windham: Drew Fraser

Windsor: Dick Jewett

VAST COUNTY DIRECTORS PRESENT:

Addison: Lewis Barnes

Bennington: Michael Viggiano

Caledonia: Ken Gammell

Chittenden: Pat Poulin

Essex: Stewart Ahearn

Franklin: Mike Burns

Grand Isle: vacant

Lamoille: Ellis O'Hear

Orange: Juliann Sherman

Orleans: Roger Gosselin

Rutland: Curt Marechaux

VAST STAFF PRESENT:

Executive Director: Cindy Locke

Trails Administrator: Matt Tetreault

Finance and Human Resources: Sheila Fenoff-Willett

Trails Manager: Ken Brown

Media Manager: Beth Godin

VAST/LVRT Associate: Peggy Whiteneck

Meeting was called to order by President Tim Mills at 1:09 PM. He welcomed the members to the Annual Meeting.

OPENING CEREMONIES

Tim Mills thanked the volunteers from Franklin and Grand Isle snowmobile clubs for hosting the meeting.



51st VAST Annual Meeting Minutes Cont.

Veterans led the group in the Pledge of Allegiance.

There was a moment of silence for VAST members who passed away over the past year.

Tim Mills asked VAST Past Presidents and Life Members in attendance to stand and be recognized.

Scholarship winners were welcomed: Cameron Burkhardt of Cavendish fleas and Allie Martin of Tweed Valley Travelers

ANNUAL AWARDS

Tim Mills invited Patty Companik to the podium in her position as the VAST Chair of the Awards and Nominating Committee:

Snowmobiler of the Year – Roger (Willie) Arnow Jr., Ludlow Side Hill Cronchers & Cavendish Green Mountain Snow Fleas

Junior Snowmobiler of the Year - Ray, Phil and Ryan Gullone of Cavendish Green Mountain Snow Fleas

Snowmobile Family of the Year – Koehler Family

Snowmobile Club of the Year – Lyndon Snow Cruisers

Horizon Award - Seth Kimball, Weathersfield Pathfinders

Founder's Award – Dexter Wilson, St Johnsbury Snow Blazers

Trailblazers Awards - Dave Gilderdale, Upper Valley Polar Bears; Mark Bushey, Northwest Riders; Gary Lamberton, Buckaroos of 302

Dealer of the Year – Enfield Motor Sports

Carmi Duso Award – Jeff Fay, VAST Vice President

Director of the Year – Curt Marechaux, Rutland County

Officer of the Year – Jim Hill, Secretary

Outstanding Local Organization – Northern Vermont University, Lyndon

President's Award for Highest Esteem – Brian Currier, Lamoille County

President's Award – Mark Reaves, Washington County Director

President's Award – Patty Companik

Most Improved Trails Award – Cold Hollow Bearcats

Best Signed Trails – Brighton Snowmobile Club

Best Groomed Trails – Mountain Tamers

Trail Project of the Year – Westfield Pathfinders

Groomer of the Year – Jesse Lambert

County Trails Coordinator of the Year – Raymond Rodrigue of Orleans County

Enthusiasm Award – Dot Williamson, Tweed Valley Travelers

Effort Award – Tom Clark, Mad River Ridge Runners

Motivator Award – Kevin Heiden, Weathersfield Pathfinders

Appreciation Award – Serge Marcoux, Cold Hollow Bearcats

Dedication Award – Stuart Merusi, White River Valley Sno-Goers

Club Trail Master of the Year – Mary Hutchins, Hurricane Riders Snowmobile Club

Patience Award – Green Mountain Roamer's Club: Jamie Sheltra, Brian Boudreau, and Caleb and Kelly Ainsworth

Ambition Award – Jim Marshia, Cold Hollow Bearcats

Ambassador of VAST – Warden Randy Hazard, Vermont Fish and Wildlife (not present)

VAST Awards of Excellence – Joe Bissonette (not present); Annette Foster, Cold Pond Sledgers (not present); Melanie Tucker, Washington Snow Flyers (not present); Janet Selby, Brighton Snowmobile Club; Edna Keer, Topsham Ridge Runners (not present); Barbara Townsend, White River Valley Sno-Goers (not present)

Awards and Presentations were completed at 1:57 p.m.

51st VAST Annual Meeting Minutes Cont.

Business portion of the meeting began at 1:57 p.m.

PRESENTATION OF HEAD TABLE

Tim Mills: President

Jeff Fay: Vice President

Jim Hill: Secretary

Sonia Koehler: Treasurer

Cindy Locke: Executive Director

Matt Tetreault: Trails Administrator

DELEGATE COUNT

Jim Hill, Secretary, read the Tally of Voting Delegates for each county, as follows:

Addison (7); Bennington (2); Caledonia (23); Chittenden (9); Essex (17); Franklin (9); Grand Isle (2); Lamoille (16); Orange (12); Orleans (15); Rutland (13); Washington (14); Windham (8); Windsor (26), for a total of 172 delegates.

MEETING AGENDA

Larry Dwyer moved to approve the agenda for the annual meeting, Mike Mann seconded. One correction to the agenda: no Bylaws vote this year (mistaken carryover from action last year). Motion to approve the amended agenda passed unanimously.

ANNUAL MEETING MINUTES FROM SEPTEMBER 9, 2017

Carmin Lemory moved to approve the annual meeting minutes from Annual Meeting 2017, Larry Dwyer seconded. Motion passed unanimously.

PRESIDENT'S REPORT

Dick Jewett moved to approve the President's Report as presented, Pat Poulin seconded. Motion passed unanimously.

EXECUTIVE DIRECTOR'S REPORT

Dick Jewett moved to approve the Executive Director's report as presented, Lewis Barnes seconded. Motion passed unanimously.

VAST COMMITTEE REPORTS

Curt Marechaux moved to approve the VAST Committee Reports as presented, Ed Hebebrand seconded. Motion passed unanimously.

51st VAST Annual Meeting Minutes Cont.

TRAIL ADMINISTRATOR'S REPORT

Mark Reaves moved to approve the Trail Administrator's report as presented, Dick Jewett seconded. Motion passed unanimously.

PROPOSED VAST GENERAL FUND, TRAILS AND SCHOLARSHIP BUDGETS

Sonia Koehler gave a brief overview of last fiscal year's financials, noting that the overall number of TMAs was down from the prior year but revenue was up. Biggest loss impact in number of TMAs was sleds registered in Vermont. A surplus is projected for the general fund of approximately \$43,000. The grooming line item went over budget somewhat, but we still ended with a \$145,000 surplus, which the Finance Committee would like to go into reserve funds, with the lion's share to the trails reserve. She also noted projected increases in legal and lobbying budgets for the coming year, with lobbyist Frank Stanley brought back for year-round so that we can keep on top of legislative actions, such as Act 250, and an increase to the grooming budget.

ANNUAL AUDITOR'S REPORT

Stan Choiniere moved that the members accept the annual auditor's report, seconded by Mark Reaves. Motion passed unanimously.

Cindy Locke, VAST Executive Director, reviewed with the members the VAST General Budget for 2019 as contained in pp. 22-25) of the Annual Report. There are no proposed TMA increases, but there is a change in limited -use TMAs from 4 days to 3 days

Curt Marechaux moved acceptance of the budget as presented, Mark Reaves seconded. Motion passed unanimously.

NOMINATING COMMITTEE REPORT AND SLATE OF OFFICERS

Patty Companik, Chair of the Awards and Nominating Committee, announced that we have one candidate for each office:

President – Tim Mills

Vice President – Jeff Fay

Secretary – Jim Hill

Treasurer – Sonia Koehler

She made the traditional formal request for any additional nominations, three times for each office. Hearing no further nominations from the floor, nominations were closed for each office.

Dick Jewett moved that the members cast one ballot for the slate of officers as proposed, Larry Dwyer seconded. All nominees were unanimously elected by the membership.

It having been moved and seconded and unanimously passed, the 51st VAST Annual Meeting was adjourned at 2:15 PM.

VAST PRESIDENT'S REPORT

Submitted by Tim Mills

Another year has come and gone and here we are with the VAST Annual Meeting just around the corner. It truly amazes me how fast time seems to fly by and there is never enough of it to get everything on our to-do list done with another summer of being on the run.

As usual, it has been another busy year for everyone here at VAST and at your local club level. Construction projects are happening statewide, clubs are performing grooming equipment maintenance, and other trail related projects are well under way. Work on the LVRT is an ongoing process with some projects moving faster than others. The VAST Summer Summit held this past June was another success in my opinion. The Summer Summit was attended by the VAST board of directors, alternate directors, county presidents and county trail coordinators. This year's focus was once again on streamlining all aspects of the snowmobile programs here in Vermont and being efficient with all resources. These meetings are not only worthwhile to us all as snowmobilers, but are a great investment of time and energy by all who attend. Having our membership and VAST organization's best interests at heart are always our goals as we work on these tough issues.

This year the annual meeting is being hosted by Caledonia county and is being held at Northern Vermont University located in Lyndonville. This year also marks our 52nd anniversary. Annual Meeting is a great opportunity to be active and have a voice. It is also a great opportunity



to catch up with old friends and make new ones with people who share the same love for our sport as you do. I hope you are able to attend. We look forward to seeing you all there!

VAST VICE PRESIDENT'S REPORT

Submitted by Jeff Fay

As we head to this year's Annual Meeting, I want to thank all of the volunteers who have put in countless hours of preparation to highlight Caledonia county and the VAST clubs within the county that maintain some of the state's most scenic trails. Every year there are new twists spun into Annual Meeting - from craft fairs, vintage sleds, and new event spaces, to who knows what this year. Rumor is, and this comes from a very reliable source, "it's going to be the best one yet!!"

As always, a huge "Thank You" to all of our landowners and club volunteers for making Vermont a fantastic place to snowmobile. Also, a shout out to our VAST staff for keeping everything on track all year long - Thank You.

A special note of recognition to the awards committee and chairperson Patty Companik. Choosing the award recipients is not an easy task by any means, multiple categories, multiple submissions per category and many deserving individuals and clubs. Patty won't be able to join us this year due to a previous commitment, but she has spent endless hours preparing the awards and the presentation script. One more of the amazing VAST volunteers behind the scenes - Thank You, Patty!

I hope to see some new faces at this year's meeting. Remember, it's your association and this is a chance to have input for the future of the sport. Join us - it's a good time.

Ride Right, Ride Safe, Respect - see you soon.

EXECUTIVE DIRECTOR'S REPORT

Submitted by Cindy Locke

So much that we do here at VAST is tried and true and going back 20, 30, 40 and 50 years, like the need for our hands-on volunteers who work on trails, hold fundraisers, get landowner permissions and much more. We also have the staff at VAST working hard partnering with volunteers to make sure they have the tools you need while running this large and very important organization together.

Last winter, we had some great riding out there, but also a major defrost in the south in early February that put a stop to riding in some regions, or set-up a slow recovery for others. Clubs were on their toes as always and doing what they could so our members could ride some beautiful trails. I rode every single weekend this past winter again to visit with clubs, enjoy the trails and attend and support VAST events. I rode 2,500 miles on 47 different club systems and in ten counties. I hope to do the same this coming winter and continue to expand it to places I have not yet been. I would like to thank all of you who showed me around and introduced me to your trail network, and a hearty thank you to those maintaining the VAST trail network!

While we maintain a membership base of about 21,000 members, we continue to strive to grow that. Every year we bring in new members from out of state, but we continue to lose folks that have their snowmobiles registered in VT. We are not sure if this is Vermonters deciding to register in another state, but still buy a TMA in Vermont, or just that our sport continues to grow more expensive and some folks just can't afford it any longer. If you look at what it costs to own and ride a snowmobile, the cost of registration and a TMA is low compared to all the other costs associated with it. But what about riders who used to be able to ride from their house, but because of snow pattern changes can no longer do that and the cost of having a truck and trailer to travel and ride is just out of their reach? There can be many contributing factors to why folks leave snowmobiling, while others are coming to it new.

This past summer, the VAST leadership (Long Range Planning Committee), Board of Directors, Alternate Directors, some County Presidents and some County Trail Coordinators met again to go over the future direction of VAST. We looked at ways to save money,



EXECUTIVE DIRECTOR'S REPORT

promote VAST more, drill down on better and leaner ways to operate, etc. It was a good two days and some action items came out of the meeting. These are baby steps for us and while we see other states taking much more drastic steps, our goal is to be doing what we can to save money so we can put it where it is needed. Change is always tough, but it's important to always keep evaluating our organization, procedures and outcomes. In reality, both New Hampshire and Maine have realized they are not putting enough money into maintaining their own snowmobile industry and as a result, in this past legislative session New Hampshire moved to increase their registration fees quite substantially over the next two seasons, bringing them more in line with what Vermont charges.

This past legislative session was again a tough one, and I spent a lot of time in the state house and in meetings with legislators, agency leaders, and administration leaders. Constantly having to defend outdoor recreation in Vermont can be frustrating. I am hoping that with more common efforts between VAST and other outdoor recreation leaders as hosts of trail systems, we as a group can influence more change to benefit our members in the future. ACT 250, for those of you who own land or a business in Vermont, can be daunting. I have spent the past year working on a plan to get recreation trails out of ACT 250 by working with other trail leaders in Vermont.

I am always looking for help talking about VAST and snowmobiling at public meetings. If you would like to do so, I am offering the information below, which is what I did last year. With elections only a year away, it's very important that, when you can, you speak up for VAST at public meetings. When talking with folks running for office, you should have the information you need. Here is some great VAST info you can carry with you when you are asked questions about VAST:

ABOUT VAST

VAST was founded in 1967 as a non-profit 501-c-3 membership association.

VAST maintains 4,700 miles of statewide groomed trails.

VAST has 23,000 members (largest outdoor recreation association in VT).

VAST members contribute \$500,000,000 a year to Vermont's economy.

VAST has 127 volunteer clubs statewide to maintain and manage our trails with strict policies and procedures

to teach and govern important environmental land stewardship procedures.

VAST clubs, their steadfast volunteers, and the landowners who allow riders to cross their land are the backbone of the organization.

VAST maintains a working relationship with more than 9000 private landowners (80 percent of VAST trails are privately owned and the other 20 percent are on state and federal lands). Snowmobiling is a privilege and is permitted only through the generosity of these property owners.

VAST has a good working relationship with state agencies including Agency of Natural Resources; Forest, Parks and Recreation; Fish and Wildlife; and Agency of Transportation.

With our clubs we maintain more than 100 large grooming machines statewide that have a collective value of \$15,000,000.

Lots of the VAST trail system is also enjoyed by other sports like cross country skiing and snowshoeing at no cost to those users.

VAST and our members feel it is incredibly important to be great stewards of the land, and that includes respecting the land, landowners and those who use it.

WHY VAST TRAILS ARE IMPORTANT TO VERMONT

- Conserving environmental and historic resources that are central to Vermont's heritage;
- Conferring healthy exercise benefits to users at a variety of activity and ability levels;
- Providing safe and inviting places for people to spend time in a natural environment, thereby increasing awareness of the importance of the state's unique landscapes and wildlife;
- Benefiting the economic development of small towns relying on our members;
- Attracting tourists in a manner that encourages respect and appreciation for Vermont's rural spaces and small-town communities.

Think Snow for 2019 and thank you so much to all that you who volunteer do! If you ever want to chat about VAST, feel free to reach out to me anytime.

Submitted by Gary Nolan, Chair

A special subcommittee of VAST has been put into place to look at snowmobile law enforcement in Vermont. This is a committee made up of representatives of the Vermont Snowmobile Governors Council. This committee will make recommendations to the following: Vermont Snowmobile Governors Council, VAST Safety Committee, VAST Safety Ambassador Program and VAST Board of Directors.

- Reviewing and making recommendations regarding current law enforcement strategies and coverage on trails.

- This committee has begun its work by holding a meeting with representatives of the Southern Vermont Task Force to learn how their operations work to oversee and direct law enforcement in the southern part of our state. Another meeting is planned prior to the VAST annual meeting to meet with Vermont Fish and Wildlife leadership for a similar purpose.

Submitted by Gary Nolan, Chair

This is a committee that has been a part of VAST for over a year, although we have not met recently. This committee is in place to explore the idea of multi-use winter trails in Vermont. We are only exploring the idea with the understanding that it would be a long process and need many conversations with clubs, landowners, board of directors and our members. Doing this would also take legislative changes. Because other states and

provinces are also having these discussions, we did not want to miss the boat to see if it is even something we would want to consider in the future, even on a limited amount of pilot trails. We understand that there are folks passionate about having multi-use winter trails and some are very passionate about not having them, so again this is why this is an exploratory committee only.



NOMINATING, SCHOLARSHIP & RECOGNITION COMMITTEE

Submitted by Patty Companik, Chair

It really is amazing how many dedicated volunteers there are in this association. There are many people who are dedicated to maintaining and building this sport, starting at the local level with club events, trail work, bridges, grooming, etc. Another core group is engaged at the county level and yet another group at the VAST level. In many cases, you will see some of the same faces at all levels of engagement.

This committee has the privilege of hearing about many of these dedicated people every year through membership nominations. The number of nominations continue to grow, making our job more difficult. It's not how many nominations were sent in for a person or club; it's the details on a nomination that matter. The person making the nomination should take time to explain what that club or person has done in detail.

The committee consists of the following members: Star Poulin, Dick Jewett, Merritt Budd, and Curt Marechaux. During the award selection process Cindy Locke, Matt Tetreault, Jeff Fay, and Tim Mills are fully

engaged and provide additional details about the nomination, club, trails, etc.

We also review all scholarship applications, which is no easy task. The committee utilizes a point system which spans seven different scoring categories. The top candidates are fractions of a point different in the final scores. We hope to increase our scholarship recipients to three next year.

This year we received 11 applications and selected two young people to each receive the \$1,500 VAST scholarships. Carson Molleur of Woodbury, Vermont is a member of the Mountain Tamers. Carson is planning to attend Rochester Institute of Technology in New York to study Mechanical Engineering Technology. Morgan Stevens of Athens, Vermont is a member of the Grafton Outing Club. Morgan is planning to attend Vermont Technical College to study Business Technology and Management.

The committee is also pleased to share that all four of our current VAST officers are seeking reelection this year.

LONG RANGE PLANNING COMMITTEE REPORT

Submitted by Mark Reaves, Chair

Each year, the committee's work focuses on hosting and moderating the annual VAST Leadership Summit. For two days in June, the board of directors, VAST leadership and county officers meet to discuss the challenges facing snowmobiling and to begin developing solutions to address those challenges.

The committee focuses the conversation on several areas over the course of the summit:

- Ensuring our member clubs have the support they need to build and maintain their trail systems to the highest possible standards;
- Ensuring all trails are adequately and efficiently groomed and that grooming equipment is used to its fullest potential;

- Ensuring resources are directed to areas that may face increased ridership due to seasonal fluctuations in snowfall;
- Ensuring the VAST organization remains financially stable during periods of fluctuating revenue.

In the coming months, the Long Range Planning Committee will be developing a presentation outlining the ideas generated at the Summit. Our goal is to give the presentation at county and club meetings throughout the state. We hope to see you soon!

GOVERNOR'S SNOWMOBILE COUNCIL

Submitted by Patrick Poulin, Chair

The Governors Snowmobile Advisory Council Meets on the first Wednesday of the month from September to June. Established by Statute statute 23V.S.A. & 3216, "This council shall review, advise and consent on development of the annual plan for the expenditure of funds for the statewide snowmobile trails program and the environmental and community impacts, development of snowmobile trails, ways to encourage snowmobile traffic in those communities that seek more traffic and control the growth in municipalities that desire less traffic, adequacy of parking areas, carrying capacity of trails, state laws and rules affecting snowmobilers and promoting snowmobiling in this state."

Members of the council are:

- (A) the President or designee of VAST;
- (B) the Secretary of Natural Resources or designee;
- (C) the Commissioner of Fish and Wildlife or designee;
- (D) the Commissioner of Public Safety or designee;
- (E) the Commissioner of Motor Vehicles or designee;
- (F) the Commissioner of Forests, Parks and Recreation or designee;
- (G) the President of the Vermont Sheriffs' Association or designee;
- (H) the President of the Vermont Chiefs of Police Association or designee;
- (I) five members appointed by the Governor to represent geographic regions of the State;
- (J) one member of the House of Representatives appointed by the Speaker of the House; (K) one member of the Senate appointed by the Committee on Committees.

The Chair shall be appointed by the Governor.

The council monthly reviews the current spending levels of the SSTP Budget as well as registration numbers, TMA numbers and safety class numbers. Each of the VAST Law Enforcement partners report on current issue and levels of enforcement. Any legislative issues that might impact snowmobiling are reviewed as well as a report from the Southern Vermont Snowmobile Task Force. The council is updated on



status of the LVRT monthly as well as other ongoing Items from VAST. Representatives from the geographic regions of the state report on items from their regions that are on going or that may have an impact on the sport.

Items that the council reviewed this past season were:

- Wording of the Safety Education laws
- Vermont Snowmobile Fine schedule
- Added a member to the council for VAST Multi use trails
- Trail Safety – Countdown hand signals
- Off Trail Riding
- FY2020 SSTP Budget
- Vermont Snowmobile Accident Reporting

Thank you to the following Volunteers from the geographical areas:

- Northeast: Ken Gammel
- Northwest: Star Poulin
- Central: Tim Mills
- South: Dick Jewett
- Multi-use Trails: Gary Nolan

SAFETY COMMITTEE REPORT

Submitted by Patrick Poulin, Chair

The Safety Committee has met throughout the year working on several items.

1. Worked with Vermont State Police to review the numbers of safety instructors state wide.
2. Working with State Police to improved snowmobile tour guide safety education.
3. We are developing a PR program for "keeping your hands on the Handlebars".
4. Working on expanding the events for International Snowmobile Safety Week.
5. Worked with Cindy on the establishment of the VAST Snowmobile Ambassador program. Certified and trained over 30 Ambassadors statewide and continuing to improve the program.
6. Worked with staff to develop a 911 Snowmobile trail map to be used by Rescue squads.
7. Worked with the Governors Council to understand and improve Vermont snowmobile accident reporting.

Snowmobile Safety Class certifications for the 2018/2019 season;

Classroom: 306

On-Line: 1,636

Total: 1,942

This results in a 45% increase from 2017/18 season. (Early snow makes a difference)

I would like to take this opportunity to thank Trooper Chris Brown for his time as Vermont State Police Safety Education Coordinator. Chris has left the VSP. We would also like to thank Sgt. Trevor Carbo for stepping in to assist while the administrator's position is open. We look forward to working with the new coordinator when that person is named.

I would like to thank the committee members for their time and efforts: Sgt Trevor Carbo VSP, Lewis Barnes, Juliann Sherman, Roger Gosselin, Vice President Jeff Fay, Stan Choiniere and Ken Gammel. We also thank President Tim Mills, and VAST staff for their assistance.



VERMONT SNOW TRAILS CONSERVANCY REPORT

Submitted by Patrick Poulin, Secretary

The VSTC has met throughout the 2018/19 season. We are currently working on a couple of potential easements, one in Mt Holly and one in Berlin.

I would like to take this opportunity to thank the trustees of the VSTC for their time and efforts over the past year.

Jim Hill – President

Cindy Locke – Vice President

Mark Ellingwood – Treasurer

Stan Choinere – Trustee

Frank Stanley – Trustee

Greg Rouleau - Trustee



FINANCE COMMITTEE REPORT

Submitted by Sonia Koehler, Treasurer

Thank you all for your continued support for the sport of snowmobiling in the State of Vermont. This past winter was an amazing year in some areas and other areas had their challenges. This year our total Trail Maintenance Assessment (TMA) counts were a little higher overall by 1,348. We were up in some categories and up overall in revenue by \$116,709. One thing to point out in the TMA count is that our 3-Day TMAs alone increased 361 from last year's 4-Day TMAs. Early Bird (EB) registered in VT was up 573. EB NOT Registered in VT was up 561. RS registered in VT was down 380. Regular Season (RS) NOT registered in VT was up 73. Most of the switch to EB TMA sales was due to the early snow we got in November and early December last year. Overall the biggest impact of loss continues to be folks with sleds registered in VT.

On the income side of the General Fund (GF), we had budgeted an income of \$938,711. We believe we will end with around \$967,537 instead, which is a difference of \$28,826. On the other hand, we had budgeted to spend \$925,569, but now we expect to expense closer to \$919,928, a difference of \$5,641. We should end with

a surplus in the GF of about \$47,608. For the Trails Fund (TF), we budgeted income to be \$2,026,717. We believe we will end with around \$2,107,293 with a difference of \$80,576. For expenses we budgeted \$2,012,345 and we expect to end the year at around \$2,226,222 a difference of \$213,877. Most of that is found in grooming, which went over budget by \$171,995. The overage in grooming is partially being paid from the leftover revenue from the GF and the rest from the grooming contingency. Regarding the FY20 budget, there are small increases and decreases throughout which are mostly due to actual dollars received or spent in FY18 since in FY18 we had more of a normal start to the season as reflected by other past years and not so many Early Bird sales. One larger jump in spending in the General Fund in 2020 will be for an additional \$50,000 to our trail liability insurance premium due to litigation.

Saving has also occurred due to the work of the VAST staff over the past few years that have netted VAST a savings of \$227,130. This has happened by negotiating better contracts and doing more work internally.

PROPOSED BYLAW CHANGES

The following Bylaw updates will be presented for membership approval at Annual Meeting. Each update may be voted on individually, and only these sections of By-Laws shall be open for discussion.

ARTICLE II. ORGANIZATION

Section 5

The Club shall as requested by VAST, at Club's own expense make such records available for inspection and audit (including copies and extracts of records as required) by an auditing firm or CPA selected by VAST. Such records shall be made available ~~within fifteen (15) business days after notification by VAST and/or County Director~~ **in accordance to VAST policy.**

Section 6

The 14 Incorporated County Snowmobile Clubs shall be governed by a common set of Articles of Association, and shall be affiliate members of the Association.

County Articles of Association

a) County Clubs shall be governed by Articles of Association amended version of ~~9/24/2011~~ **9/7/2019**; these Articles may not be changed without approval by plurality vote at VAST Annual Meeting. County Clubs may create By-Laws governing the minimum number of members, membership dues, additions or deletions of clubs.

d) Active Membership - Any snowmobile organization/club is eligible to become an active member of this association, with full voting and other privileges, provided it is qualified under such rules as the ~~membership committee~~ **VAST Board of Directors** may provide. Each active member shall be entitled to one vote in the affairs of the association, proxy voting is allowed. The approved Active Members shall be affiliated members of the County Club. Additions or deletions of an organization/club may be done at a duly organized meeting of the association by a majority vote of those in attendance at the meeting. Such proposed Amendments shall be mailed to each active member organization at least 30-days prior to the meeting at which action is on agenda.

ARTICLE III. Trails Maintenance Assessment (TMA)/DUES

Section 1

A Three Day (or limited time) TMA will include membership. ~~valid only for the specified time frame and will not afford any voting rights or benefits.~~

Section 2

The Board of Directors shall set annual TMA fees/dues for this Association. They shall be based upon a budget approved by the membership, voted on at the Annual Meeting and approved by a two-thirds (2/3) majority vote of the delegates present.

(a) The Board of Directors shall set a Commercial TMA fee/dues annually. A portion of the fee/dues equal to that of an In-State Regular Season TMA shall be used to defray budget expense. The balance shall be distributed by the VAST Trails Administrator to the local impacted clubs or individuals whose duty it is to maintain and groom trails in that area. Funding will be distributed as outlined in the VAST Trails Policy Manual.

(b) Complimentary TMA - At the discretion of the Executive Director and/or the Board of Directors a complimentary, limited duration, TMA(s) may be issued to visitors to facilitate their stay in Vermont.

(c) County Director/VAST Officer Volunteer TMA – VAST is eligible to provide one (1) volunteer TMA for each county director/VAST officer in recognition of their commitment to attend monthly meetings.

ARTICLE VIII. COMMITTEES

Section 1

Committees shall be appointed by the President in conjunction with the VAST Executive Director as necessary to assist in carrying out the mission of the organization. Committees shall be reviewed and approved by the VAST Board of Directors. The President, with the consent of the Board of Directors, or the Board of Directors, shall charge the committees with their duties as applicable. The President shall appoint committee chairs and it shall be their responsibility to provide ~~written~~ reports of their meetings to the Board of Directors. At least one member of each committee shall be a Director.

Policy and By-Laws Committee

Jeff Fay – Chair

Cindy Locke - VAST ED

Mark Reaves – Washington Cty Director

Curt Marechaux – Rutland Cty Director

LAMOILLE VALLEY RAIL TRAIL REPORT

Submitted by Ken Brown, Trails Manager and LVRT Project Manager

What has been going on:

With funding from VAST, the State transportation bill (2018), and an anonymous donation we had enough local matching funds to do a small project in Sheldon with 80% federal transportation funding. This project was completed in July 2019 and opened a new 1.5 mile section of the trail connecting Sheldon village to the Missisquoi Valley Rail Trail, along with repairing a large washout in Highgate. This work opened several new miles of the LVRT to snowmobiles and saves the snowmobile trail from going through several low farm fields.

The Capital Campaign is continuing to raise funds with our focus on applying for grants. Private donations keep coming in as well, which is encouraging that over time trail maintenance will be supported.

The open sections of the trail are getting a lot of support from volunteers and the towns. Town highway crews are helping to mow the trail and keep it nice for summer use. Volunteers have helped mow, cleared down trees, ensured support from their towns and more.

We had a Vermont Youth Conservation Corps crew

on the trail for one week, cleaning culverts. Using just hand tools they were able to easily get to the inlets and outlets and move quickly, providing some basic maintenance on about 20 miles of the trail.

What's next for the trail:

The town of Hardwick has raised enough funds to adopt the NBRC grant which had been planned for Phase 1C and use it instead to deck two bridges and make some other repairs to connect Hardwick to East Hardwick with a safe trail. We hope to have the bridge decking work bid out in August. Hardwick also plans to do a full bike-pedestrian project connecting their historic rail depot in the village out to Route 15 near the yellow barn/Lamoille Valley Ford (or perhaps a bit further to Wright Farm Rd.), they are still working on raising the funds but we are moving ahead with the design phase of that project.

The Cambridge Area Rotary held their annual bike-a-thon this year to kick off fundraising for their own section of trail. They are focused on pushing the completed surface further north to Fletcher. The fundraiser was a success (about \$9,000), but they still have a long way to go to do that without outside support.



STATEWIDE SNOWMOBILE TRAILS PROGRAM (SSTP) REPORT

Submitted by Matt Tetreault, Trails Administrator

FY 2019 was a season to remember for many areas in the state, with decent and consistent snowfall that started in November and lasted to April. The ground beneath the snow never really froze and a couple of warm-ups/rain events during the winter created a few flooding and other challenges. Once again, March was a heavy snow month, enabling some late season grooming and riding. Overall, a very good season that left us all anticipating another great season ahead!

A special thanks once again to all of the volunteers who created a well maintained and signed trail system, the great landowners who allow the volunteers and riders access, and the membership for sticking with us for another season.

As we prepare for the winter of 2020, I will leave you

with some statistics that recap what happened on the Statewide Snowmobile Trail System (SSTS) during the 2019 season.

Trail Construction & Maintenance

There are approximately 4,688 miles of groomed trails and 1500 miles of secondary trails maintained by 128 VAST Snowmobile Clubs. During the 2019 construction season, there were a total of 159 regular construction projects funded at a total cost of \$321,847 and 21 de-brushing projects funded at a cost of \$30,236. The average cost per mile to construct/maintain the VAST Trail system this past season based on these figures was \$75.10/Mile as opposed to a figure of \$85.90/Mile during the 2018 season.

Trail Construction & Maintenance				
Year	# of Grants	Grant Dollars Budgeted	Average Grant \$	Emergency Funds
2001-02	147	\$400,500	\$2,724	none
2002-03	156	\$433,543	\$2,779	\$28,000
2003-04	178	\$486,098	\$2,731	\$20,000
2004-05	229	\$574,728	\$2,510	\$15,000
2005-06	218	\$570,000	\$2,615	none
2006-07	190	\$614,000	\$3,232	none
2007-08	175	\$524,000	\$2,994	\$25,000
2008-09	164	\$450,236	\$2,745	none
2009-10	163	\$355,237	\$2,179	none
2010-11	156	\$385,500	\$2,471	none
2011-12	135	\$330,000	\$2,444	none
2012-13	128	\$378,000	\$2,953	none
2013-14	146	\$280,000	\$1,918	none
2014-15	158	\$320,144	\$2,026	none
2015-16	159	\$382,000	\$2,403	none
2016-17	111	\$335,000	\$3,018	\$45,000.00
2017-18	145	\$385,984	\$2,662	\$40,968.00
2018-19	180	\$330,000	\$1,833	\$40,000.00
18 Yr Total	2938	\$7,534,970	\$2,569	\$213,968



SSTP

Equipment Grants				
Year	# of Grants	Grant Dollars Spent	Average Grant	Acquisition/Repair Total
2001-02	30	\$185,000	\$6,167	\$1,001,070
2002-03	32	\$249,944	\$7,811	\$829,548
2003-04	35	\$267,164	\$7,633	\$727,601
2004-05	39	\$418,893	\$10,741	\$1,128,000
2005-06	35	\$500,000	\$14,286	\$907,085
2006-07	17	\$163,600	\$9,624	\$403,490
2007-08	38	\$320,156	\$8,425	\$751,268
2008-09	24	\$526,775	\$21,949	\$1,170,664
2009-10	23	\$562,093	\$24,439	\$1,417,618
2010-11	25	\$601,744	\$24,070	\$2,129,000
2011-12	24	\$530,720	\$22,113	\$1,477,834
2012-13	12	\$191,316	\$15,943	\$443,852
2013-14	14	\$312,741	\$22,339	\$1,033,400
2014-15	19	\$284,894	\$14,994	\$990,962.52
2015-16	8	\$259,568	\$32,446	\$847,968
2016-17	4	\$19,538	\$4,885	\$52,468
2017-18	23	\$361,882	\$15,734	\$1,276,656
2018-19	18	\$232,240	\$12,902	\$1,464,180
18 Yr Total	420	\$5,988,268	\$15,361	\$17,061,701

Equipment Grants

For FY19 there were a total of 36 Equipment Grant in Aid Applications submitted. A total of 18 grants were funded and were broken down as follows; 6 New/Used Power Units, 0 Drags, 12 Capital Repairs. A total of \$232,240 was spent out of the budget. This is approximately 15% of the total cost requested to purchase/repair equipment (\$1,464,180). 80% of the funding for equipment came out of the SSTP budget while the remaining 20% came out of the VAST General Budget.

Grooming

There were 109 grooming contracts during the 2018-2019 snowmobile season. There were 101 contracts with VAST clubs and 8 contracts with grooming contractors. The total grooming budget for the 2018/19 season was \$1,457,770.

The VAST clubs and contractors received their grooming start-up funds during the month of December. The start-up payments were equal to

Grooming			
Year	Miles Traveled	Grooming Payments	Special Notes
2001-02	100,100	\$767,568	Subsidy total of \$98,290
2002-03	180,000	\$1,133,076	
2003-04	140,000	\$1,186,700	20% \$/mile increase
2004-05	129,000	\$1,183,131	Subsidy total of \$39,760
2005-06	46,000	\$925,733	Subsidy total of \$765,996
2006-07	120,565	\$1,133,000	Subsidy total of \$55,000
2007-08	177,000	\$1,961,894	Contingency: \$230,282
2008-09	155,000	\$1,465,080	
2009-10	106,000	\$1,160,000	Subsidy total of \$126,00
2010-11	172,763	\$1,764,557	
2011-12	42,418	\$956,367.75	Subsidy total of \$545,711.75
2012-13	113,470	\$1,110,195.00	Subsidy total of \$104,986.53
2013-14	141,264	\$1,372,170.11	Includes \$38,426.98 subsidy & Approx. \$14,354.83 left to pay to 12 clubs missing paperwork
2014-15	167,464	\$1,821,008.75	10 Clubs Paid Over Cap: \$40,917.64
2015-16	9,291	\$1,071,049.72	Subsidies paid to all grooming clubs and contractors. Three clubs/contractors forfeited payment.
2016-17	96,464	\$1,186,905.00	Subsidies paid to 41 clubs and contractors for a total of \$83,342.29. Two clubs/contractors forfeited payment.
2017-18	117,005	\$1,357,437.00	Subsidies paid to 26 clubs and contractors for a total of \$30,186.46. One club forfeited payment
2018-19	148,302	\$1,620,927.00	Subsidies paid to 22 clubs and contractors for a total of \$27,204. One club forfeited payment.
18 Yr Total	2,162,106	\$23,176,799.33	

SSTP

Grooming Budget/Payments				
Year	Grooming Budget	Grooming Payments	Actual/Budget %	Special Notes
2001-02	\$1,200,000	\$767,568	64%	
2002-03	\$1,200,000	\$1,133,076	94%	
2003-04	\$1,500,000	\$1,186,700	79%	
2004-05	\$1,600,000	\$1,183,131	74%	
2005-06	\$1,800,000	\$925,733	51%	
2006-07	\$1,800,000	\$1,133,000	63%	
2007-08	\$1,800,000	\$1,961,894	108%	
2008-09	\$1,585,000	\$1,465,080	92%	
2009-10	\$1,585,000	\$1,160,000	73%	
2010-11	\$1,900,000	\$1,764,557	93%	
2011-12	\$1,639,111	\$956,368	58%	
2012-13	\$1,650,000	\$1,110,195	67%	
2013-14	\$1,650,000	\$1,372,170	83%	Includes \$38,426.98 subsidy & Approx. \$14,354.83 left to pay to 12 clubs missing paperwork
2014-15	\$1,882,445	\$1,821,009	97%	Includes 10 clubs paid over grooming cap for total of \$40,917.64
2015-16	\$1,800,000	\$1,071,050	60%	Subsidies paid to all grooming clubs and contractors. Three clubs/contractors forfeited payment.
2016-17	\$1,750,000	\$1,186,906	68%	Subsidies paid to 41 clubs and contractors for a total of \$83,342.29. Two clubs/contractors forfeited payment.
2017-18	\$1,329,217	\$1,357,437.00	102%	Subsidies paid to 26 clubs and contractors for a total of \$30,186.46. One club forfeited payment.
2018-19	\$1,457,770	\$1,620,927.00	111%	Subsidies paid to 22 clubs and contractors for a total of \$27,204. One club forfeited payment.
18 Yr Total	\$29,128,543	\$23,176,800	80%	(Average)

12.5% of the clubs/contractors grooming contract cap, which is calculated by multiplying the club/contractors contract mileage by the contract rate by the contract weeks and multiplying this number by two grooms per week. The total figure for start-up payments for the 2018-2019 season was \$276,505.

The first-round grooming payment totaled \$116,115 and covered grooming between December 10th and January 20th.

The total for second round grooming payments was \$617,966. This payment covered grooming activity for weeks 6-10 (January 21st through February 24th).

The third and final grooming payments were mailed out to clubs/contractors that had submitted all 16 of their grooming log sheets along with their financial analysis in May. One club did not submit its grooming log sheets or financial analysis by the deadline and as a result will not receive its grooming payment this season. The total amount paid for the 3rd round of grooming payments was \$610,341 (February 25th through the end of the grooming season April 7th).

A total of \$1,620,927 was paid out in grooming for the winter, with 22 clubs and contractors receiving a grooming subsidy. The subsidy amount paid was \$27,204.

The fleet of grooming equipment logged 148,302

miles during the winter of 2018-2019. This compares to 117,005 miles during the winter of 2017-2018 and 96,464 miles during the winter of 2016-2017.

Snowmobile Registrations

The funding mechanisms for the Statewide Snowmobile Trails Program (SSTP) are generated through snowmobile registration fees and snowmobile fines and penalties. Through a cooperative agreement with the Department of Forest, Parks and Recreation, VAST receives 100% of all snowmobile registration fees and 100% of all snowmobile related fines and penalties. During FY 2019, there were a total of 20,750 registrations; 14,265 VT Registrations and 6,485 non-resident registrations. This is based on a report from DMV for registrations as of 7/1/19. This is an increase of 20 registrations as compared to FY 18.

2018-2019 Summary

- ✓ VAST spent \$227,240 in Trail Maintenance, \$90,257 in Trail Construction, and \$30,236 in debrushing on a total of 180 Grant in Aid Projects.
- ✓ The VAST Grooming Fleet logged a total of 148,302 miles during the 2018-2019 snowmobile season (Class 1: 138,499 Class 2: 1,144, Class 3: 2,166, Class 4: 6,493).

SSTP

Year	Total Registrations	Resident Registration	Non-Resident Registration	Total TMAs
2001-02	39,072	28,850	10,222	39,203
2002-03	42,407	31,016	11,391	45,239
2003-04	40,136	29,166	10,970	38,534
2004-05	37,729	27,272	10,457	32,176
2005-06	34,747	25,129	9,618	26,001
2006-07	33,027	23,525	9,502	26,896
2007-08	35,343	25,210	10,133	34,549
2008-09	34,159	24,128	10,031	32,464
2009-10	32,325	22,591	9,734	31,992
2010-11	31,396	21,924	9,472	32,080
2011-12	22,930	20,407	2,523	22,930
2012-13	25,238	17,170	8,068	23,776
2013-14	23,898	16,235	7,663	23,304
2014-15	23,565	16,072	7,493	23,402
2015-16	19,778	13,337	6,617	17,992 (not including replacements/transfers)
2016-17	21,462	14,502	6,960	20,215 (not including replacements/transfers or volunteer)
2017-18	20,730	14,119	6,611	19,998 (not including replacements/transfers or volunteer)
2018-2019	20,750	14,265	6,485	21,271 (not including replacements/transfers/lost or volunteer)

- ✓ \$69,806 was spent on Law Enforcement through the Vermont Sheriff's Association, Vermont State Police and Vermont Department of Fish & Wildlife during the 2018-2019 snowmobile season. There were approximately \$12,903 in fines issued for non-compliance with various Vermont Laws. There were 2,504 hours of patrols, 5,679 inspections, 188 citations issued, 490 warnings issued, 0 search and rescue missions, 1 accident investigation and 0 fatalities investigated.
 - ✓ The VAST Plowed Parking Area Program was a success once again during the 2018-2019 season. A total of 30 parking areas throughout the state were plowed under contract this past winter. Approximately \$15,808 was paid out of the budget for this purpose. Each of these parking areas provided riders with crucial access to the SSTs.
 - ✓ The VAST Trails Committee and Board of Directors continued to monitor policies designed to help the clubs and the trail Construction/Maintenance/Debrushing/Grooming budgets. Policies will continue to be reviewed as necessary.
 - ✓ The Spring Construction Seminar was held at the Barre Auditorium in April. The event was attended by 161 attendees from 92 clubs.
 - ✓ \$232,240 was spent in the VAST Equipment Grant in Aid Program and helped clubs/contractors with the purchase of 6 New/Used Power Units. A total of 12 clubs/contractors were provided grant funding to make necessary capital repairs on their equipment (Arctic Cat: 0, Polaris: 0, Ski Doo: 0, John Deer: 0, PistenBully 1, Prinoth: 0, Tucker:3, Favero Lorenzo Snow Rabbit: 1, Geo Tracker w/tracks: 1, Mogul Master Drag: 0, Mtn. Snow Drag 0 Maxey Drag: 0, Frenchie Drag: 0, Capital Repairs: 12, Rescue Boggan: 0).
 - ✓ Average age of a Class I piece of equipment on the SSTs is a 2005 (14 years old).
 - ✓ VAST and the Snow Trails Conservancy/Charitable Trust continue to work with various trusts and conservation groups to obtain permanent easements on private lands.
 - ✓ VAST is continuing its efforts to market itself better, and promote volunteerism, safe riding and snowmobiling in Vermont by attending numerous power sports shows and placing our Snowmobile Vermont Magazine in welcome centers and local businesses. The Travelers Guide continues to be a valuable resource for tourists looking for winter recreation and amenities.
 - ✓ VAST has also continued to add new features and improve upon our electronic version of the trail map or interactive map as we are calling it. This map was accessible on the website as well as through the app store for Smart Phone or Android device. Both products were used by over 10,000 people from around the world.
 - ✓ GPS Fleet Tracking Units were installed in 33 power units during the 2018-2019 snowmobile season. These units provided up to date grooming information to the VAST office and the membership through the interactive map.
- Thanks to all of you for making this organization possible!

VAST GENERAL BUDGET 2020 AND 2019 EOY PROJECTION

Vermont Association of Snow Travelers						
	DESCRIPTION	BUDGET	EOY Projection	FY2019 Notes	FY2020 Budget	FY2020 Notes
					Passed by VAST BOD on 7/22/2019	
FY19 General Fund Budget (GF)					FY20 General Fund Budget (GF)	
INCOME						27.9% of TMAs revenue goes into the GF.
INTEREST						
5300/1001	General Fund Interest	\$ 8,000.00	\$ 17,000.00		17,000.00	
5300/1002	Admin CD Interest	700.00	37.31	Closed in Oct 2018		
5300/1003	Capital Reserve Interest	1,900.00	6,000.00		5,000.00	
MEMBERSHIPS						
5400/1001b	EB Registered IN VT	281,101.72	298,275.68		281,101.72	
5400/1002b	EB Registration OUT-OF-STATE	113,936.84	135,050.48		113,936.84	
5400/1008b	Family Reg. IN VT	49,983.92	51,159.72		49,983.92	
5400/1009b	Family Reg. OUT-OF-STATE	11,171.23	13,681.91		11,171.23	
5400/1018	Three Day Pass	13,580.94	15,627.82		13,580.94	
5400/1006b	RS Reg. IN VT	122,796.94	107,798.86		122,796.94	
5400/1007b	RS Reg. OUT-OF-STATE	51,089.47	53,860.50		51,089.47	
5400/1012	Antique	37.74	37.74		37.74	
5400/1013	Vintage	46.11	88.04		46.11	
5400/1003	Commercial	4,134.06	4,620.42		4,134.06	
5400/1011	Military	342.51	279.60		342.51	
5400/1010	Dealer	2,476.68	2,395.59		2,476.68	
5400/1004	Club Dues-Dealer/Milit./Antique	1,953.00	1,813.00		1,953.00	
5400/1019	Replacement, Transfer & Misc	4,340.00	4,337.83		4,340.00	
5400/1019a	Lost TMAs	3,470.00	6,190.00		3,470.00	
PR & MARKETING						
	Sale of VAST Promo Items	6,000.00	4,000.00		4,000.00	
MEDIA & COMMUNICATIONS						
	Media Sales	90,000.00	90,000.00		90,000.00	
5700/1005	Media Miscellaneous	100.00	100.00		100.00	
ANNUAL MEETING				We never know because it depends on the county how they will run the event and if we will collect any mean money.		
CONTRACTED SERVICES & OTHER						
6000/1001	SSTP Management Services	115,550.00	115,550.00		115,550.00	
6000/1001a	SSTP Rental Income	6,000.00	6,000.00		6,000.00	
6000/1002	LVRT Support/Management Services	35,000.00	4,000.00	LVRT has slowed too.	15,000.00	
6000/1005	General Miscellaneous	3,000.00	4,434.82	Due to USPS not running the way they used to for mailing magazines. They refunded a balance due to us.	3,000.00	
6000/1006	On Line TMA Handling Fee	12,000.00	13,100.00		13,500.00	
6000/1007	Donations	0.00	2,097.70		0.00	
6000/1008	General Grants	0.00	10,000.00	New line item	0.00	
6000/1009	Finance Charges					
	TOTAL INCOME FUNDS	\$ 938,711.16	967,537.02		929,611.16	
EXPENSES						
SALARIES						
	Staff Salaries	\$ 372,701.68	372,701.68		\$ 391,766.12	
BENEFITS						
	Benefits	131,873.13	131,873.13		135,322.73	
PERSONAL/EXECUTIVE COMMITTEE EXPENSES						
7200/1002	Executive Director	2,500.00	2,200.00		2,500.00	
7200/1003	President	1,500.00	1,000.00		1,500.00	
7200/1004	Vice President	1,500.00	1,000.00		1,500.00	
7200/1005	Recording Secretary	1,000.00	300.00		1,000.00	
7200/1006	Treasurer	1,000.00	200.00		1,000.00	
STAFF & OTHER EXPENSES						

VAST GENERAL BUDGET 2020 AND 2019 EOY PROJECTION

	DESCRIPTION	BUDGET	EOY Projection	FY2019 Notes	FY2020 Budget	FY2020 Notes
					Passed by VAST BOD on 7/22/2019	
7210/1009	Employee Travel	4,000.00	5,000.00	Moved trails division travel to now come out of the GF instead of trails, so was higher than expected. Accounting for it in the future.	6,000.00	
7210/1010	Employee Mileage / Fuel	6,000.00	5,000.00		6,000.00	
7210/1011	No EE Authorized Travel	2,000.00	1,500.00		3,500.00	
7210/1013	Staff Trainings	1,500.00	2,499.83	Sales Force and Sage training	2,000.00	
OPERATING EXPENSES						
7300/1002	Telephone	5,600.00	5,600.00		5,600.00	
7300/1003	Maint. Contracts-Office Equip	3,500.00	3,817.73		3,500.00	
7300/1004	Property Tax	8,000.00	8,000.00		8,000.00	
7300/1005	Equipment - Computers	600.00	1,362.89	Had to buy two new computers in June	600.00	
7300/1006	Office Maintenance	600.00	702.93		600.00	
7300/1007	Miscellaneous	500.00	300.00		500.00	
7300/1008	Bank, CC, Dir Dep, Misc. Fees	1,200.00	1,460.76		1,200.00	
7300/1008a	Online TMA CC Fees	13,000.00	13,743.40	Sold more than expected, but a wash with All TMA income based on category.	14,000.00	
7300/1009	Electricity	2,000.00	2,000.00		2,000.00	
7300/1010	Fuel	1,600.00	1,600.00		1,600.00	
7300/1011	Exterior Light Maintenance	2,500.00	777.40		500.00	
7300/1012	Janitorial	3,600.00	3,000.00		3,600.00	
7300/1013	Trash Removal	1,000.00	1,000.00		1,000.00	
7300/1015	Sewer Tax	200.00	200.00		200.00	
7300/1019	Club Dues (Dealer Milit & Antiq	2,500.00	2,863.00		3,000.00	
7300/1020	Vehicle Maint., Reg & Accessor	3,500.00	4,063.03		3,500.00	
7300/1021	Interest Expense	2,000.00	2,000.00		1,500.00	
OFFICE SUPPLIES						
7400/1001	Supplies Expenses	7,500.00	7,000.00		7,000.00	
7400/1001a	Copying Expenses	5,500.00	700.00	New copier - big savings	700.00	
7400/1002	Postage	14,000.00	12,000.00		12,000.00	
7400/1003	Membership Forms/Decals	15,000.00	13,761.39		14,000.00	
7400/1005	Computer Software	2,500.00	5,384.19	New Sales Force add ons and Sage increased	3,000.00	
9700/1001	Bad Debts	800.00	200.00		300.00	
INSURANCE						
7500/1001	General Insurance	15,000.00	11,026.00	No Poland Bridge	11,100.00	
PROFESSIONAL						
7600/1001	Audit GF & TF	13,000.00	7,000.00	We did not spend as much on the LVRT this year, so did not qualify for a Single Federal Audit	13,000.00	
7600/1002	Legal	16,000.00	26,952.67	Work on all contracts, Legislative work, trails	11,000.00	
7600/1003	Technical	9,000.00	9,000.00		9,000.00	
7600/1009	Internet/Website Database/Support	5,500.00	5,500.00		5,500.00	
7600/1010	IRS Filings-Cnty Club Complain	7,000.00	7,000.00		7,000.00	
7600/1011	Other Professional	3,000.00	3,000.00	VTA legal and lobby	3,000.00	
ANNUAL MEETING						
7700/1001	Annual Meeting	3,000.00	3,000.00		2,000.00	
7700/1001a	Annual Meeting Prior Year	0.00	6,140.95	Its hard when our annual meeting is in Sept because the EOY is Sept 30, so some bills come in after EOY. But county still has an 11K budget	0.00	
7700/1001b	Annual Meeting (Assist clubs)	11,000.00	8,000.00	Its hard when our annual meeting is in Sept because the EOY is Sept 30, so some bills come in after EOY. But county still has an 11K budget	11,200.00	
7700/1002	Awards Trophies	5,000.00	5,000.00		5,000.00	
MEDIA & COMMUNICATION						
7800/1003	Travel Expenses	2,000.00	2,000.00		2,000.00	
7800/1004	Supplies	1,500.00	700.00		1,500.00	
	Snowmobile VT Printing/Handlin	80,000.00	80,000.00		80,000.00	

VAST GENERAL BUDGET 2020 AND 2019 EOY PROJECTION

	DESCRIPTION	BUDGET	EOY Projection	FY2019 Notes	FY2020 Budget	FY2020 Notes
					Passed by VAST BOD on 7/22/2019	
GENERAL EXPENSES						
7810/1001	Recruitment	500.00	500.00		500.00	
7810/1002	Donations	3,500.00	3,000.00	Going to put this \$15K in reserves to use with the \$15K next year for a study.	3,500.00	
7810/1003	Economic Impact Study	15,000.00	15,000.00		15,000.00	
ASSOCIATION TRAVEL						
7900/1001	Dues / Sponsorships	1,000.00	600.00		1,000.00	
7900/1002	Other Association Travel	5,000.00	5,200.00	NE Chapter, USA	6,000.00	
7900/1003	Congress Meetings	10,500.00	6,000.00		9,000.00	
COMMITTEES/BOARD						
8000/1001	Misc. Meeting Exp-Incl Gov Cou	1,000.00	1,000.00		1,000.00	
	All Other Comm./Meetings	16,000.00	16,000.00		16,000.00	
8000/1014	Staff Meetings	795.00	795.00		795.00	
PR & MARKETING						
8100/1004	VAST Promo Items	3,500.00	10,000.00	Three new designs and clothing this year. Some washes with 5500/1017a	3,500.00	
8100/1005	PR Travel Expenses	3,500.00	3,500.00		3,500.00	
8100/1006	General Promotions	2,500.00	2,500.00		2,500.00	
8100/1007	Advertising	12,000.00	9,000.00		7,000.00	
8100/1008	Tradeshows & Events	20,000.00	17,000.00		17,000.00	
8100/1009	Credit Card - Online Sales Fee	1,000.00	500.00		1,000.00	
8100/1010	Website Shipping Charges	0.00	1,000.00	New line item is why it was not budgeted for	1,000.00	
8100/1011	Memberships & Subscriptions	3,000.00	4,000.00		4,000.00	
8100/1012	PR & Marketing Supplies	3,000.00	6,000.00	Safety vests and first aid kits \$3800	3,500.00	
8100/1013	Safety Program				2,000.00	New in 2020 for Safety Ambassador Program
GOVERNMENT RELATIONS						
8200/1001	Lobbyist	29,000.00	29,000.00		30,000.00	The state is making us take this line completely out of SSTP, so the GF and TF must absorb it.
8200/1005	Legislative Events	1,000.00	203.00		500.00	
EXTRAORDINARY ITEMS						
	TOTAL EXPENSES	925,569.81	919,928.98		929,583.85	
	NET INCOME (LOSS) BEFORE EXT	\$ 13,141.35	967,537.02		929,611.16	
	NET INCOME (LOSS)	\$ 13,141.35	47,608.04		27.31	
FY19 Trails Fund Budget					FY20 Trails Fund Budget	
INCOME						73% of TMA Income goes into the Trails Fund (TF)
INTEREST						
5300/2001	Trails Checking Interest	\$ 750.00	\$ 2,069.91		2,000.00	
MEMBERSHIPS						
5400/2001b	EB Registered IN VT	723,585.06	767,793.10		723,585.06	
5400/2002b	EB Registered OUT-OF-STATE	293,365.45	347,610.10		293,365.45	
5400/2003	Commercial TMA	10,641.66	11,893.62		10,641.66	
5400/2004	Military	881.51	719.60		881.51	
5400/2006b	RS Reg. IN VT	316,076.34	277,489.71		316,076.34	
5400/2007b	RS Reg OUT-OF-STATE	131,510.38	138,645.75		131,510.38	
5400/2008b	Family Reg. IN VT	128,656.34	131,682.78		128,656.34	
5400/2009b	Family Reg. OUT-OF-STATE	28,754.09	35,216.37		28,754.09	
5400/2010	Dealer TMA's	6,375.08	6,166.39		6,375.08	
5400/2012	Antique	97.14	97.14		97.14	
5400/2013	Vintage Trails	118.71	226.64		118.71	
5400/2018	Three Day Pass Trails	34,948.25	40,233.68		34,948.25	
GRANTS						
5500/2003	GMNF / Cost Share	106,070.26	106,070.26		107,000.00	
5500/2004	Comm. TMA Club Dues Reimb	1,530.00	1,710.00		1,700.00	
5500/2005	Comm. TMA County Dues Reimb	17,340.00	19,380.00		17,340.00	
5500/2011	RTP Grooming Grants	194,417.00	194,417.00	Will come in by the end of Aug.	195,000.00	
5500/2019	Club Reimbursement Claims	1,600.00	2,200.00		1,600.00	

VAST GENERAL BUDGET 2020 AND 2019 EOY PROJECTION

	DESCRIPTION	BUDGET	EOY Projection	FY2019 Notes	FY2020 Budget	FY2020 Notes
					Passed by VAST BOD on 7/22/2019	
GENERAL EXPENSES						
7810/1001	Recruitment	500.00	500.00		500.00	
7810/1002	Donations	3,500.00	3,000.00	Going to put this \$15K in reserves to use with the \$15K next year for a study.	3,500.00	
7810/1003	Economic Impact Study	15,000.00	15,000.00		15,000.00	
ASSOCIATION TRAVEL						
7900/1001	Dues / Sponsorships	1,000.00	600.00		1,000.00	
7900/1002	Other Association Travel	5,000.00	5,200.00	NE Chapter, USA	6,000.00	
7900/1003	Congress Meetings	10,500.00	6,000.00		9,000.00	
COMMITTEES/BOARD						
8000/1001	Misc. Meeting Exp-Incl Gov Cou	1,000.00	1,000.00		1,000.00	
	All Other Comm./Meetings	16,000.00	16,000.00		16,000.00	
8000/1014	Staff Meetings	795.00	795.00		795.00	
PR & MARKETING						
8100/1004	VAST Promo Items	3,500.00	10,000.00	Three new designs and clothing this year. Some washes with 5500/1017a	3,500.00	
8100/1005	PR Travel Expenses	3,500.00	3,500.00		3,500.00	
8100/1006	General Promotions	2,500.00	2,500.00		2,500.00	
8100/1007	Advertising	12,000.00	9,000.00		7,000.00	
8100/1008	Tradeshows & Events	20,000.00	17,000.00		17,000.00	
8100/1009	Credit Card - Online Sales Fee	1,000.00	500.00		1,000.00	
8100/1010	Website Shipping Charges	0.00	1,000.00	New line item is why it was not budgeted for	1,000.00	
8100/1011	Memberships & Subscriptions	3,000.00	4,000.00		4,000.00	
8100/1012	PR & Marketing Supplies	3,000.00	6,000.00	Safety vests and first aid kits \$3800	3,500.00	
8100/1013	Safety Program				2,000.00	New in 2020 for Safety Ambassador Program
GOVERNMENT RELATIONS						
8200/1001	Lobbyist	29,000.00	29,000.00		30,000.00	The state is making us take this line completely out of SSTP, so the GF and TF must absorb it.
8200/1005	Legislative Events	1,000.00	203.00		500.00	
EXTRAORDINARY ITEMS						
	TOTAL EXPENSES	925,569.81	919,928.98		929,583.85	
	NET INCOME (LOSS) BEFORE EXT	\$ 13,141.35	967,537.02		929,611.16	
	NET INCOME (LOSS)	\$ 13,141.35	47,608.04		27.31	
FY19 Trails Fund Budget					FY20 Trails Fund Budget	
INCOME						73% of TMA Income goes into the Trails Fund (TF)
INTEREST						
5300/2001	Trails Checking Interest	\$ 750.00	\$ 2,069.91		2,000.00	
MEMBERSHIPS						
5400/2001b	EB Registered IN VT	723,585.06	767,793.10		723,585.06	
5400/2002b	EB Registered OUT-OF-STATE	293,365.45	347,610.10		293,365.45	
5400/2003	Commercial TMA	10,641.66	11,893.62		10,641.66	
5400/2004	Military	881.51	719.60		881.51	
5400/2006b	RS Reg. IN VT	316,076.34	277,489.71		316,076.34	
5400/2007b	RS Reg OUT-OF-STATE	131,510.38	138,645.75		131,510.38	
5400/2008b	Family Reg. IN VT	128,656.34	131,682.78		128,656.34	
5400/2009b	Family Reg. OUT-OF-STATE	28,754.09	35,216.37		28,754.09	
5400/2010	Dealer TMA's	6,375.08	6,166.39		6,375.08	
5400/2012	Antique	97.14	97.14		97.14	
5400/2013	Vintage Trails	118.71	226.64		118.71	
5400/2018	Three Day Pass Trails	34,948.25	40,233.68		34,948.25	
GRANTS						
5500/2003	GMNF / Cost Share	106,070.26	106,070.26		107,000.00	
5500/2004	Comm. TMA Club Dues Reimb	1,530.00	1,710.00		1,700.00	
5500/2005	Comm. TMA County Dues Reimb	17,340.00	19,380.00		17,340.00	
5500/2011	RTP Grooming Grants	194,417.00	194,417.00	Will come in by the end of Aug.	195,000.00	
5500/2019	Club Reimbursement Claims	1,600.00	2,200.00		1,600.00	

VAST GENERAL BUDGET 2020 AND 2019 EOY PROJECTION

	DESCRIPTION	BUDGET	EOY Projection	FY2019 Notes	FY2020 Budget	FY2020 Notes
Passed by VAST BOD on 7/22/2019						
SALES ITEMS						
5600/2001	Maps	12,000.00	6,701.10		12,000.00	
5600/2002	Signs	16,500.00	15,839.87		16,500.00	
5600/2007	Micro SD Cards	1,500.00	1,130.00		1,500.00	
	TOTAL INCOME	\$ 2,026,717.27	2,107,293.02		2,029,650.01	
EXPENSES						
TRAILS FUND						
8300/2004	Public Relations/External Image	\$ 500.00	\$ 0.00		100.00	
8300/2005	Accident/Health Ins. Volunteer	6,250.00	5,644.50		0.00	
8300/2009	Trails Committee	3,000.00	2,000.00		3,000.00	
8300/2010c	GMNF / Cost Share	100,000.00	100,000.00		107,000.00	
8300/2011	Grooming	1,457,770.00	1,629,765.41	Over by \$171,995.41. VAST BOD voted to take what we could out of grooming contingency (109,878) and put the \$20k we would have put into that contingency toward the over payment and then make up the rest with the net revenue from the general fund.	1,341,065.00	Trails Insurance went up 50k this year due to litigation so 50K came out of grooming as the only fluid line item in trails. See 8300/2037
8300/2014	Trails Miscellaneous	100.00	100.00		100.00	
8300/2024	Commer.TMA Reimburse Cty.	17,850.00	19,380.00		17,850.00	
8300/2025	Comm.TMA Reimb.Clubs	1,575.00	1,575.00		1,575.00	
8300/2034	Vehicle Maint, Reg & Accessory	300.00	1,200.00		300.00	
8300/2035	Staff Safety Equipment	2,500.00	500.00		2,500.00	
8300/2037	Insurance Policies - Trails	2,500.00	50,250.00		50,250.00	
8300/2041	Plow Parking Lots	20,000.00	15,807.98		0.00	Moved to SSTP
8300/2015	GPS Trail Mapping, Units and Contracts		In SSTP		31,160.00	New in 2020, will go down by about \$26,000 in 2021, or 2022
8300/2006	Trail Signs		In SSTP		32,000.00	Moved from SSTP
8300/2007	Maps		In SSTP		9,000.00	Moved from SSTP
8300/2008	Micro SC Cards		In SSTP		1,500.00	Moved from SSTP
8300/2003	Government relations (lobby for trails) split with GF		From SSTP		30,000.00	State made us move this out of SSTP.
					1,627,400.00	
	TOTAL EXPENSES	1,612,345.00	1,826,222.89			
	Trail Fund Encumbered	400,000.00	400,000.00		400,000.00	
EXTRAORDINARY ITEMS						
	TOTAL EXTRAORDINARY ITEMS	0.00				
	Total Expenses & Extraordinary	2,012,345.00	2,226,222.89		2,027,400.00	
	Net Income (loss)	\$ 14,372.27	-118,929.87		2,250.01	
FY19 Scholarship Fund Budget					FY20 Scholarship Fund Budget	
INCOME						.10% of TMA Income goes into the Scholarship Fund (SF)
INTEREST						
5300/3001	CD or Investment Interest	\$ 500.00	124.93		500.00	moving to investment account and hard to know what our return will be
MEMBERSHIPS						
5400/3001	TMA Contribution (.10%)	2,182.70	2,299.82		2,182.70	
PROMOTION						
5500/3005	Liberty Mutual	6,000.00	4,102.02		0.00	No more donations from LM
CONTRACTED SERVICE & OTHER						
	TOTAL INCOME	8,682.70	6,526.77		2,682.70	
EXPENSES						
SCHOLARSHIP EXPENSES						
8200/3002	Scholarships	3,000.00	1,500.00	We got a check back from a 2018 winner who did not go to	3,000.00	
	TOTAL EXPENSES	3,000.00	1,500.00		3,000.00	

**TO ALL THE VOLUNTEERS AND
LANDOWNERS WHO KEEP
SNOWMOBILING ALIVE IN
VERMONT... THANK YOU!**



THE VERMONT ASSOCIATION OF SNOW TRAVELERS, INC.